Canadä

## Canada Business Entreprises Canada

# Directory of

# **Business Service Providers**

# in New Brunswick

Third Edition

Get Your **Business** 

Going and Growing

Lancez votre entreprise et faites-la croître

**April 2018** 

## **INTRODUCTION**

In light of a number of changes to the services and programs offered to New Brunswick entrepreneurs over the last few years, Canada Business saw a need to better understand the various organizations that currently assist entrepreneurs and the services they offer. A number of stakeholders were consulted about the prospect of developing a common directory that would include key information on each of the organizations. Many welcomed the idea of having a tool that could be used to effectively refer clients to the appropriate organization(s)/service provider(s) to better meet their needs.

Thanks to everyone's positive response and collaboration, we are pleased to have updated the original directory with this third edition. The directory includes fact sheets highlighting the services and/or programs offered by each organization along with hyperlinks to their websites. Each fact sheet has been sent for verification and update by the organizations listed to ensure the accuracy of the information provided. Most of the partners accomplished the task.

## Please note that the directory is an internal document, intended for the sole use of service providers, and is not meant for general public distribution.

Canada Business is also committed to keeping the directory updated and to sharing revised versions with all stakeholders, so please send any updates you may have to:

#### Email: info.cb@acoa-apeca.gc.ca

We also welcome your feedback on how the directory could be improved so it can be as useful and effective as possible for all stakeholders.

Canada Business Telephone: 1-888-576-4444 TTY: 1-800- 457-8466 Email: info.cb@acoa-apeca.gc.ca

canadabusiness.gc.ca / entreprisescanada.gc.ca



## **ABOUT THIS DIRECTORY**

For ease of use, the information in the directory has been organized in three different sections to help locate the information needed in a timely manner.

The first section lists organizations, with a hyperlink to their individual websites, based on the **Programs & Services** that are offered. This section is best used when you know what type of program or service you are looking for, but want to find out which organizations are able to offer the assistance you need.

The second section, the **Directory**, gives a detailed overview of each organization, the programs and services that they offer and their contact information. The Fact Sheets are presented in alphabetical order. This section would be a good point of reference when you are looking for a specific organization. A special section is dedicated to the *Accelerators, Incubators, and Enablers* at the end of the listing.

Lastly, all of the contact information is compiled into a final section: <u>Points of Service</u>. This section identifies all of the municipalities (in alphabetical order) in which in-person services are offered. The contact information for all organizations that can be found within each municipality is given. Anyone looking to access services in their community – or a neighboring one – can turn to the Points of Service section to find which organizations are located near them.

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Canada Business Entreprises Canada

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## **In-person Counselling**

- Business Immigrant Mentorship Program
- <u>CBDCs</u> (Community Business Development Corporations)
- Enterprise Saint John
- Expansion Dieppe
- Export Development Canada
- Ignite Fredericton
- N.B. Association of CBDC's Women in Business
- <u>DPETL</u> (Department of Post-Secondary Education, Training and Labour N.B.)
- <u>RDÉE NB</u> (Réseau de Développement économique et d'employabilité du N.-B.)
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>3+ Corporation</u>
- <u>Ulnooweg Development Group Inc.</u>

## Startup – Developing ideas

- <u>ACOA (Atlantic Canada Opportunities Agency)</u>
- <u>BDC</u> (Business Development Bank of Canada)
- <u>BioNB</u>
- Business Immigrant Mentorship Program
- Canada Business
- <u>CBDCs</u>
- Enterprise Saint John
- <u>Futurpreneur Canada</u>
- Ignite Fredericton
- New Brunswick Association of CBDCs Women in Business program
- <u>NRC-Canada</u> (National Research Council Canada)
- <u>New Brunswick Innovation Foundation</u>
- <u>Planet Hatch</u>
- <u>Pond-Deshpande Centre UNB</u>
- <u>RDÉE NB</u>
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>3+ Corporation</u>

## Startup – Permits, Licences and Regulations

- <u>BDC</u>
- Canada Business
- <u>CBDCs</u>
- Innovation, Science and Economic Development Canada
- <u>New Brunswick Association of CBDCs Women in Business program</u>

## Startup – Setting up

- <u>BDC</u>
- Business Immigrant Mentorship Program
- <u>Canada Business</u>
- <u>CBDCs</u>
- Enterprise Saint John
- Ignite Fredericton
- New Brunswick Association of CBDCs Women in Business program
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>3+ Corporation</u>
- Venn Innovation Inc.

## Planning – Resources, Tools, and Guides

- <u>ACOA</u>
- Agriculture, Aquaculture and Fisheries New Brunswick
- <u>BDC</u>
- <u>BioNB</u>
- Canada Business
- Canadian Intellectual Property Office
- CITIES ECONOMIC DEVELOPMENT ONLINE SITES:
  - <u>Bathurst Economic Development</u>
  - <u>Caraquet Economic Development</u>
  - City of Fredericton Business Services
  - Expansion Dieppe
  - <u>Edmundston Economic Development</u>
  - <u>Miramichi Economic Development</u>
  - <u>Moncton Economic Development</u>
  - <u>Quispamsis Economic Development</u>
  - <u>Riverview Economic Development</u>
  - <u>Tracadie Economic Development</u>
- <u>CBDCs</u>
- Enterprise Saint John
- Export Development Canada
- Foreign Affairs, Trade and Development Canada
- <u>Futurpreneur Canada</u>
- Ignite Fredericton
- Innovation, Science and Economic Development Canada
- NSERC Canada (Natural Sciences and Engineering Research Council of Canada)
- <u>New Brunswick Innovation Foundation</u>
- <u>Office of Small and Medium Enterprises (OSME) Public Services and Procurement</u> <u>Canada</u>

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- Pond-Deshpande Centre UNB
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>Services Canada</u>
- Skills Canada New Brunswick
- <u>3+ Corporation</u>
- <u>Ulnooweg Development Group Inc.</u>

## **Planning – Sample Business Plans and Templates**

- <u>ACOA</u>
- <u>BDC</u>
- <u>BioNB</u>
- <u>Canada Business</u>
- <u>CBDCs</u>
- Enterprise Saint John
- <u>Futurpreneur Canada</u>
- Ignite Fredericton
- <u>New Brunswick Innovation Foundation</u>
- <u>3+ Corporation</u>
- <u>Ulnooweg Development Group Inc.</u>

## **Planning – Market Research and Statistics**

- <u>Atlantic Provinces Economic Council</u>
- Business Immigrant Mentorship Program
- Canada Business
- Canadian Intellectual Property Office
- Innovation, Science and Economic Development Canada
- NSERC Canada
- Pond-Deshpande Centre UNB
- <u>3+ Corporation</u>

## Planning – Business Plan Review

- Canada Business
- <u>CBDCs</u>

## Planning – Info on Financing

- Agriculture, Aquaculture and Fisheries New Brunswick
- <u>ACOA</u>
- <u>BDC</u>
- <u>BioNB</u>
- <u>Canada Business</u>
- <u>CITIES ECONOMIC DEVELOPMENT ONLINE SITES:</u>
  - <u>Bathurst Economic Development</u>
  - <u>Caraquet Economic Development</u>
  - <u>Edmundston Economic Development</u>
  - Miramichi Economic Development
  - <u>Quispamsis Economic Development</u>
  - <u>Riverview Economic Development</u>
  - <u>Tracadie Economic Development</u>
  - Dieppe Expansion Dieppe
- <u>CBDCs</u>
- Enterprise Saint John
- Export Development Canada
- Innovation, Science and Economic Development Canada
- Ignite Fredericton
- <u>NRC-Canada</u>
- <u>New Brunswick Innovation Foundation</u>
- OpportunitiesNB
- <u>Pond-Deshpande Centre UNB</u>
- RDÉE NB
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>3+ Corporation</u>
- <u>Ulnooweg Development Group Inc.</u>

## **Planning – Financing, Grant, or Investment**

- <u>ACOA</u>
- Agriculture, Aquaculture and Fisheries New Brunswick
- <u>BDC</u>
- <u>CBDCs</u>
- <u>DPETL</u>
- Energy and Resource Development New Brunswick
- Export Development Canada
- <u>Finance New Brunswick</u>
- <u>Futurpreneur Canada</u>
- Innovation, Science and Economic Development Canada
- <u>LearnSphere</u>
- <u>NRC-Canada</u>
- New Brunswick Association of CBDCs Women in Business program
- <u>New Brunswick Innovation Foundation</u>
- <u>OpportunitiesNB</u>
- Pond-Deshpande Centre UNB
- <u>Regional Development Corporation</u>
- <u>RDÉE NB</u>
- Services Canada
- Tourism, Heritage and Culture New Brunswick
- <u>Ulnooweg Development Group Inc.</u>

## Assistance with Financing Application

- <u>CBDCs</u>
- Enterprise Saint John
- Ignite Fredericton
- <u>RDÉE NB</u>
- <u>3+ Corporation</u>
- <u>Ulnooweg Development Group Inc.</u>

## Managing – Day-to-day operations

- <u>BDC</u>
- <u>Canada Business</u>
- <u>CBDCs</u>
- Enterprise Saint John
- Ignite Fredericton
- Foreign Affairs, Trade and Development Canada
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>Services Canada</u>
- <u>3+ Corporation</u>

## Managing Employees

- <u>BDC</u>
- <u>Canada Business</u>
- <u>CBDCs</u>
- <u>DPETL</u>
- Enterprise Saint John
- Ignite Fredericton
- <u>RDÉE NB</u>
- <u>Service Canada</u>
- <u>3+ Corporation</u>

## Marketing and Sales

- <u>ACOA</u>
- <u>BDC</u>
- Canada Business
- <u>CBDCs</u>
- Enterprise Saint John
- Foreign Affairs, Trade and Development Canada
- Ignite Fredericton
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>3+ Corporation</u>

## Succession Planning, Exiting and Closing

- <u>BDC</u>
- <u>Canada Business</u>
- <u>CBDCs</u>
- Enterprise Saint John
- Ignite Fredericton
- <u>3+ Corporation</u>
- Venn Innovation Inc.

## Growing / Expansion – R&D and Innovation

- <u>ACOA</u>
- Agriculture, Aquaculture and Fisheries New Brunswick
- <u>BDC</u>
- <u>BioNB</u>
- Canada Business
- Canadian Intellectual Property Office
- CITIES ECONOMIC DEVELOPMENT ONLINE SITES:
  - <u>Edmundston Economic Development</u>
  - Miramichi Economic Development
  - <u>Expansion Dieppe</u>
- <u>OpportunitiesNB</u>
- Enterprise Saint John
- <u>Finance New Brunswick</u>
- Foreign Affairs, Trade and Development Canada
- Futurpreneur Canada
- Ignite Fredericton
- Innovation, Science and Economic Development Canada
- <u>LearnSphere</u>
- <u>NRC-Canada</u>
- NSERC Canada
- <u>New Brunswick Innovation Foundation</u>
- <u>Office of Small and Medium Enterprises (OSME) Public Services and Procurement</u> <u>Canada</u>
- <u>Pond-Deshpande Centre UNB</u>
- <u>3+ Corporation</u>
- <u>Venn Innovation Inc.</u>
- Wallace McCain Institute

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## **Growing / Expansion – Export and Import**

- <u>ACOA</u>
- <u>BDC</u>
- <u>Canada Business</u>
- Canadian Intellectual Property Office
- <u>OpportunitiesNB</u>
- Enterprise Saint John
- Export Development Canada
- Foreign Affairs, Trade and Development Canada
- Ignite Fredericton
- Innovation, Science and Economic Development Canada
- <u>LearnSphere</u>
- <u>NRC-Canada</u>
- <u>New Brunswick Innovation Foundation</u>
- <u>3+ Corporation</u>

## Training / Mentorship

- Business Immigrant Mentorship Program
- <u>CBDCs</u>
- <u>DPETL</u>
- Enterprise Saint John
- Futurpreneur Canada
- Ignite Fredericton
- Learnsphere
- <u>New Brunswick Innovation Foundation</u>
- New Brunswick Association of CBDCs Women in Business program
- <u>OpportunitiesNB</u>
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>Skills Canada New Brunswick</u>
- Wallace McCain Institute
- <u>3+ Corporation</u>
- <u>Venn Innovation Inc.</u>

## **Business Counselling and Advice**

- <u>BioNB</u>
- Business Immigrant Mentorship Program
- <u>BDC</u>
- <u>CBDCs</u>
- Enterprise Saint John
- Expansion Dieppe
- Export Development Canada
- Foreign Affairs, Trade and Development Canada
- <u>Futurpreneur Canada</u>
- Ignite Fredericton
- <u>NRC-Canada</u>
- NSERC Canada
- New Brunswick Association of CBDCs Women in Business program
- **OpportunitiesNB**
- <u>3+ Corporation</u>
- <u>Ulnooweg Development Group Inc.</u>

## *Networking / Partnership*

- <u>BDC</u>
- <u>CBDCs</u>
- CITIES ECONOMIC DEVELOPMENT ONLINE SITES:
  - <u>Bathurst Economic Development</u>
  - <u>Caraquet Economic Development</u>
  - Moncton Economic Development
- <u>DPETL</u>
- Enterprise Saint John
- Ignite Fredericton
- New Brunswick Association of CBDCs Women in Business program
- <u>New Brunswick Innovation Foundation</u>
- Pond-Deshpande Centre UNB
- <u>Restigouche Entrepreneurship Centre Inc.</u>
- <u>3+ Corporation</u>
- <u>Venn Innovation Inc.</u>

## International Scope / Guides and Tools

- Export Development Canada
- Foreign Affairs, Trade and Development Canada
- <u>Futurpreneur Canada</u>
- Innovation, Science and Economic Development Canada
- <u>OpportunitiesNB</u>

## Accelerators, Incubators, and Enablers

- <u>CDMN</u> (The Canadian Digital Media Network)
- <u>C100</u>
- <u>Hive, The</u>
- <u>NCE</u> (Networks of Centres of Excellence of Canada)
- <u>Planet Hatch</u>
- <u>Propel ICT Launch 36</u>
- <u>Startup Fredericton</u>
- <u>TechImpact</u>
- <u>Venn Innovation Inc.</u>
- Wallace McCain Institute

# **DIRECTORY of BUSINESS SERVICE PROVIDERS**

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## AGRICULTURE, AQUACULTURE AND FISHERIES GOVERNMENT of NEW BRUNSWICK (DAAF)

www.gnb.ca/agriculture 1-888- 622-4742

#### Mission:

To develop and implement a total development approach for the food production and value-added sectors aimed at improving economic competitiveness and sustainable development of the food sector and related industries.

#### **Sectors:**

Agriculture, Aquaculture, Manufacturing, Processing, Fisheries, and Domestic Market Development.

#### **Programs and Services:**

The Department of AAF offers many programs, <u>loans</u> and fisheries loan guarantees, funding opportunities for farmers and producers. For instance, the <u>Agriculture Insurance</u> provides protection for farmers, and <u>Advancing Agriculture Through Season Extension and On-Farm</u> <u>Storage Technologies</u> offers assistance to fruit and mixed vegetable growers to purchase season extension technologies. The department also offers Freshwater Aquaculture Site Assessment, and many publications related to agriculture, aquaculture, and fisheries.

#### **Contact Information:**

Hugh Fleming Forestry Centre 1350 Regent Street, Fredericton, New Brunswick E3C 2G6 Mailing Address: P.O. Box 6000, Fredericton, New Brunswick E3B 5H1 Telephone: 1-506-453-2666 Toll Free: 1-888- 622-4742 Fax: 1-506- 453-7170 Email: <u>DAAF-MAAP@gnb.ca</u>

## ATLANTIC CANADA OPPORTUNITIES AGENCY (ACOA) www.acoa-apeca.gc.ca 1-800-561-7862 — TTY 1-877-456-6500

#### **Role, Programs and Services:**

ACOA works with businesses and communities to create opportunities for economic growth in Atlantic Canada. ACOA provides financial assistance to small and medium enterprises to help with projects to increase productivity, commercialize innovative technologies, improve global competitiveness, and develop business management skills.

Businesses that are looking to start up, expand and modernize, develop and commercialize products or services, and/or improve their competitiveness may apply for financing under the <u>Business Development Program</u> (BDP). The program can also help businesses with projects to <u>develop and commercialize innovative ideas</u> on a small scale. Not-for-profit organizations can also apply for BDP financing for projects that provide support to Atlantic businesses.

The <u>Atlantic Innovation Fund</u> helps businesses, universities, colleges or research institutions with financing to develop and bring to market new or improved products and services that lead to market success, help grow strategic sectors, or lead to the creation of research and commercialization partnerships.

In addition to its programs for businesses, ACOA has a wealth of information on business <u>Startup</u>, <u>expansion</u>, and <u>doing business abroad</u>. It has also developed a guide to help prepare a <u>business and</u> <u>marketing plan</u>, along with a number of other useful <u>business tools</u> to help plan for innovation projects and the development of new products.

ACOA also works with its partners to help <u>strengthen communities</u>. To this end, the <u>Innovative</u> <u>Communities Fund</u> provides non-repayable assistance to non-commercial and not-for-profit organizations for strategic initiatives that build the economies of Atlantic communities.

## ACOA offices in New Brunswick:

#### New Brunswick Regional Office

Courier Address: 570 Queen Street, Suite 102, Fredericton, New Brunswick E3B 6Z6 P.O. Box 578, Fredericton, New Brunswick E3B 5A6

General Enquiries: 1-506-452-3184 Fax: 1-506-452-3285 Toll Free: 1-800-561-4030

#### information@acoa-apeca.gc.ca

Campbellton Office: General Enquiries:	1-506-789-4735	Fax: 1-506-789-4737
Edmundston Office: General Enquiries:	1-506-735-4236	Fax: 1-506-735-5085
Fundy Region Office: General Enquiries:	1-506-636-4485	Fax: 1-506-636-4126
Miramichi Office: General Enquiries:	1-506-625-1443	Fax: 1-506-778-2841
Northeast Office: General Enquiries:	1-506-548-7420	Fax: 1-506-548-7722
Northwest Office: General Enquiries:	1-506-473-5556	Fax: 1-506-473-6134
Southeast Office: General Enquiries:	1-506-851-6432	Fax: 1-506-851-3961
Tracadie Office: General Enquiries:	1-506-395-0437	Fax: 1-506-395-5672

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## ATLANTIC PROVINCES ECONOMIC COUNCIL (APEC) <u>www.apec-econ.ca</u> 1-902-422-6516

## Mission:

The Atlantic Provinces Economic Council (APEC) is a policy research organization whose mandate is to further economic progress in Atlantic Canada and build synergies among its stakeholders to strengthen the region's position in a rapidly changing world.

APEC is an independent, non-government, charitable organization supported by its members and guided by a board of directors from across the Atlantic region.

It accomplishes its mandate by:

- Monitoring and analysing current and emerging economic trends and policies
- Consulting widely on research findings and building consensus around policy solutions
- Communicating its research and policy analysis to business, government and the community at large
- Advocating the appropriate public and private sector policy responses

APEC's revenue is derived primarily from membership, funded research, events and sponsorships. Our membership includes individuals, small and large companies, labour groups, academic institutions, municipalities and government agencies.

## **Publications and Research Reports:**

<u>Atlantic Report</u>, the Council's quarterly report on matters on interest, with provincial economic analyses, is now delivered in a magazine format and electronically online, it remains one of the Council's most sought after publications.

The Council's annual <u>Major Projects Inventory</u>, on overview of projects expected to exert influence on the economy, was first produced in 1982 and tracked projects worth \$38 billion. The 2016 edition tracks developments of \$125 billion. In 2015, it introduced a Major Projects <u>mapping tool</u> which can be used to locate projects on a regional map.

As an additional way of driving member engagement the Council also produces <u>a Report Card</u>, a smaller, sponsored, issue-focused publication quarterly. It provides an examination of industries, provincial budgets and economic trends, with findings that can be used by businesses to enhance or adjust their planning.

APEC's in-depth <u>research reports</u> examine vital regional topics, and offer a wealth of business information. <u>Research themes</u> cover various topics, such as Current Economic Analysis, Demographics & Urbanization, Economic Development, Energy & Environment, Industry Specific Reports, Labour Markets & Education, Tax & Fiscal Policy, and Trade & Investment.

## **Contact Information:**

5121 Sackville Street, Suite 500, Halifax, Nova Scotia B3J 1K1 Telephone: 1-902-422-6516 Fax: 1-902-429-6803 Email: <u>info@apec-econ.ca</u>

## BioNB <u>www.bionb.org</u> 1-506-444-2444

#### **Mission:**

<u>BioNB</u> is a not-for-profit agency whose mission is to support and promote innovative bio-economy opportunities in New Brunswick.

## Support:

Development of innovation; new biotechnology; Bio R&D; international business partnering; funding information; information on researchers and academics.

## **Programs and Services:**

Working with its partners, BioNB offers strategic assistance to companies and organizations in the New Brunswick region, through a number of resources, including Strategic intelligence gathering, Business plan development, Networking, and Project management.

The BioNB <u>Virtual Incubator Program</u> is designed to help researchers and entrepreneurs get their startup to the next stage. BioNB is uniquely positioned in New Brunswick's startup ecosystem: we understand science and the distinct challenges new ventures face in this sector. This allows us to provide clients with the support they need to help them become successful.

BioNB knows the players, the funders and the landscape. With those resources, it can help organizations connect with researchers, industry, funding organizations and government entities to help accelerate the commercialization of emerging technologies. Navigating the sea of funding opportunities in Canada can be overwhelming. BioNB offers an online <u>funding navigator</u> to help find a perfect fit for organization's current stage and needs. Funding for bioscience in New Brunswick takes the form of both grants and loans. BioNB's funding partners provide a multitude of funding options for concept validation, research and development, early stage, commercialization and even venture capital. BioNB also provides an <u>Industry Directory</u>, a comprehensive database of New Brunswick-based organizations active in the biosciences.

**Resources** consist also of webinars on various specialized topics, templates such as:

- <u>Business Plan Outline:</u> An example from NBIF of a business plan suitable to present to a Venture Capital firm
- <u>Corporate Governance Manual:</u> An example from NBIF of a Corporate Governance Guide and best practices
- <u>The Business Model Canvas:</u> Clean and concise method for articulating a business plan. Easily updatable. <u>Visit and click</u> "Use this template."

#### **BioNB Guides and Links**:

- Funding Application Do's and Don'ts
- <u>Funding Options Exporting. An overview of programming that supports exporting</u> activities like market research, lead generation and more.
- <u>Funding Options Startups. An overview of key programs available to early stage</u> bioscience companies including local contact information.
- <u>Funding Options Value-added Food. An overview of key programs available to</u> companies active in the value-added food sector including local contact information.
- <u>Funding Options Industry-Research Partnerships. An overview of support for projects</u> with an industry- researcher collaboration.
- Writing a successful research funding request
- <u>Guide to Twitter for researchers</u>

## **Contact information:**

364 York Street, Suite 100, Fredericton, New Brunswick E3B 3P7 Telephone: 1-506-444-2444 E-mail: <u>info@bionb.org</u>

## THE BUSINESS DEVELOPMENT BANK OF CANADA (BDC)

<u>www.bdc.ca</u> 1-877-232-2269

#### Mission:

Help create and develop Canadian businesses through financing, venture capital and consulting services, with a focus on small and medium-sized enterprises (SMEs).

## **Programs and Services:**

BDC helps build Canadian business capacity by providing <u>Financing</u> with long-term loans for projects and working capital. With the <u>Growth & Transition Capital</u>, businesses can access customized financing solutions to support business growth. With its <u>Venture Capital</u>, BDC participates in direct and indirect investments in high technology companies. It offers tailored <u>Advisory services</u> at a price businesses can afford. BDC also provides free tools and resources such as the <u>Financial Benchmarking tools</u>, <u>Startup tools</u>, <u>Effective Business writing</u> tips, and e-books like the <u>Entrepreneurs'guide to social media</u>. Entrepreneurs will learn tips on <u>Entrepreneurial skills</u>, how to *Be an effective leader*, *Become a better communicator*, and *Improve your networking*. Discover ways to boost a company's performance with technology. This gives but a small overview of the many services available at the BDC.

## **BDC offices in New Brunswick:**

Financing and Consulting: <u>www.bdc.ca</u>

Bathurst: 275 Main Street, Suite 205 Bathurst, New Brunswick E2A 1A9
Telephone: 1-888-463-6232 Fax: 1-506- 548-7381
Edmundston: 121 de l'Église Street, Suite 405, Edmundston, New Brunswick E3V 1J9
Telephone: 1-888-463-6232 Fax: 1-506- 735-0019
Fredericton: 30 Knowledge Park Drive KP3, Unit 110, Fredericton, New Brunswick E3C 2R2
Telephone: 1-888-463-6232 Fax: 1-506- 452-2416
Moncton: 1234 Main Street, 5<sup>th</sup> Floor, Moncton, New Brunswick E1C 1H7
Telephone: 1-888-463-6232 Fax: 1-506- 851-6033
Saint John: 53 King Street, Suite 100, Saint John, New Brunswick E2L 1G5
Telephone: 1-888-463-6232 Fax: 1-506- 636-3892

## BUSINESS IMMIGRANT MENTORSHIP PROGRAM www.BusinessImmigrantMentorshipProgram

In partnership with regional economic development agencies and local chambers of commerce, the Government of New Brunswick, and the Government of Canada have funded Business Immigrant Mentorship Programs in Fredericton, Moncton, Saint John, Bathurst, and Edmundston.

## Support:

These programs pair immigrant entrepreneurs with entrepreneurs experienced in doing business in New Brunswick. Mentors can offer advice, guidance, and an entryway into a network of professional contacts. At the beginning of the program, participants also receive a series of business training sessions.

## **Target population:**

Immigrant entrepreneurs

## **Services:**

The program offers immigrant entrepreneurs the opportunity for one-on-one mentoring, cultural competency training, market research, integration into the local business community, learning about local business and workplace cultures and environments, and participating in professional networking and educational events.

The Government of New Brunswick also provides many resources for immigrant entrepreneurs, from information on business environment, to setting up a business, investing in New Brunswick, with an overview of business support programs as well as guides and resources.

## **Points of Service and Contact Information:**

Bathurst:La Ruche – The Hive, Kim Chamberlain, Coordinator, Business ImmigrationMentorship ProgramGreater Bathurst Chamber of Commerce, 270 Douglas Avenue, Suite 500, Bathurst,New Brunswick E2A 1M9Telephone:1-506-548-5733Email:kim.chamberlain@bathurstchamber.cawww.bathurstchamber.ca

Edmundston: <u>La Ruche – The Hive</u>, 104 de l'Église Street, Edmundston, New Brunswick E3V 1J8 Telephone: 1-506-739-4631 or 1-506-737-9600 Edmundston Region Chamber of Commerce Email: <u>larucheedmundston@gmail.com</u> Website: <u>www.ccedmundston.com/en/initiatives/the-business-immigrant-mentorship-program</u>

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Fredericton: Janet Moser, Director, <u>The Hive, Fredericton Immigration Services Centre</u> – Business Immigrant Mentorship Program, 50 Crowther Lane, 120 Knowledge Park, Fredericton, New Brunswick E3C 2R2 Fredericton Chamber of Commerce P.O. Box 275, 364 York Street Fredericton, New Brunswick E3B 4Y9 Telephone: 1-506-461-9745 E-mail: janetm@frederictonchamber.ca http://www.frederictonchamber.ca/immigration/fredericton-s-business-immigrant-mentorshpprogram-bimp

Moncton: <u>3+ Corporation</u> 3+ Business Services Centre 735 Main Street, Suite 202, Moncton, New Brunswick E1C 1E5 Mailing Address: 1273 Main Street, Suite 250, Moncton, New Brunswick E1C 0P4 Telephone: 1-506-858-9550 Toll free: 1-888-577-0000 Email: <u>info@3plus.ca</u> <u>http://www.3plus.ca</u>

Saint John: <u>ConnexionWorks</u>, 1 Germain Street, Suite 300, Brunswick Square Business Tower Saint John, New Brunswick E2L 4V1 Contact: Anamika Jain Telephone: 1-506-694-3020 Email: <u>anamika.jain@connexionworks.ca</u> <u>http://connexionworks.ca/</u>

## CANADA BUSINESS www.canadabusiness.gc.ca 1-888-576-4444

#### **Mission:**

To encourage business success through sound business planning, market research and the strategic use of business information. To improve Startup, survival and growth rate of SMEs. To provide comprehensive business information from multiple levels of government to enable well-informed business decisions.

## **Telephone and/or e-mail services:**

Canada Business helps navigate the worlds of government programs and services, regulations and permits, taxation, importing and exporting, financing and much more to find answers to any and all business-related questions. At every stage of the business lifecycle, from startup to closure, CB will either respond with the requested information or refer clients to where they can go to obtain the help they are seeking. Drawing from specialized databases, Canada Business provides tailored market research packages, business plans samples and templates to help clients write their own business plan. Staff will even review a business plan and provide feedback on the content.

#### **Online services:**

The **Canada Business Network website** has a wealth of information on <u>starting</u>, <u>planning</u>, <u>financing</u>, <u>managing</u>, and <u>growing</u> a business for clients who want to self-serve, although staff will gladly help you find the pages you need. There is also an informative <u>Blog</u> on a variety of topics, like customers, marketing, sales and training that is published three times per week.

#### **Contact Information:**

**New Brunswick**: P.O. Box 5002, Campbellton, New Brunswick E3N 3L3 Telephone: 1-888-576-4444 Fax: 1-506-789-4737 TTY: 1-800- 457-8466 Email: Info.cb.nb@acoa-apeca.gc.ca

## CANADIAN INTELLECTUAL PROPERTY OFFICE (CIPO) www.cipo.ic.gc.ca 1-866-997-1936

CIPO, a special operating agency of Innovation, Science and Economic Development Canada is responsible for administering Canada's system of IP rights: patents, trademarks, copyrights, industrial designs and integrated circuit topographies.

## Mission:

To contribute to Canada's innovation and economic success by:

- providing greater certainty in the marketplace through high-quality and timely IP rights;
- fostering and supporting invention and creativity through knowledge sharing;
- raising awareness to encourage innovators to better exploit IP;
- helping business compete globally through international cooperation and the promotion of Canada's IP interests; and
- administering Canada's IP system and office efficiently and effectively.

## Services:

CIPO plays a key role in supporting economic growth and innovation in four critical areas:

- Timely issuing of IP rights permits innovators to more quickly develop, monetize and commercialize their ideas, allowing them to get to market faster.
- Ensuring high quality and clearly scoped IP rights supports business by increasing certainty in the market.
- Technical and business information contained in IP rights supports innovation by others.
- Alignment with international IP administrative systems and treaties helps Canadian businesses compete globally.

## **Resources:**

Four main areas:

Learn ; IP Strategy ; Business Intelligence ; A guide to trademarks

## **Contact Information:**

#### **Atlantic Region**

1344 Summer St., Halifax, Nova Scotia B3H 0A8 Telephone: 1-902-426-2172 Toll free 1-888-576-4444

#### **Head Office**

Canadian Intellectual Property Office, Place du Portage I, 50 Victoria St., Room C-114, Gatineau, Québec K1A 0C9 Fax: 1-819-953-2476 TTY (for hearing-impaired) 1-866-442-2476 Toll Free, Canada and the US: 1-866-997-1936 International calls: 1-819-934-0544 Fax: 1-819-953-CIPO (2476) Email: ic.contact-contact.ic@canada.ca

## *CANARIE* <u>www.canarie.ca</u> 1-613-943-5454

## **Purpose:**

CANARIE's core purpose is the advancement of Canada knowledge and innovation infrastructure. This infrastructure is the digital foundation supporting Canadian leadership in the global knowledge-based economy. CANARIE's programs and services accelerate scientific discovery, foster collaborative learning and research, and bolster Canadian economic growth. Established in 1993, CANARIE is a non-profit corporation, with the majority of its funding provided by the Government of Canada.

## **Programs and Services:**

## **CANARIE Network:**

Twelve provincial and territorial network partners, together with CANARIE, collectively form Canada's National Research and Education Network (NREN). This powerful digital infrastructure connects Canadians to national and global data, tools, colleagues, and classrooms that fuel the engine of innovation in today's digital economy. CANARIE's national backbone network provides interprovincial and international connectivity for Canada's NREN.

## **Cloud Technology: DAIR for Entrepreneurs:**

DAIR (Digital Accelerator for Innovation and Research) leverages Canada's investment in the CANARIE national backbone research and education network to accelerate product development and market competitiveness of small and medium-sized Canadian companies. DAIR provides Canadian tech entrepreneurs access to *free* cloud-based (virtual) compute and storage resources.

#### **Identity and Access Management: CAF:**

Today's research and education resources are globally dispersed. To support Canadians' access to these resources, CANARIE offers identity and access management solutions for Canadian research and education institutions and content providers who participate in the Canadian Access Federation (CAF). Managed and operated by CANARIE, CAF is a trusted access management environment that provides users Wi-Fi connectivity and content access whether at home or abroad, all using the log-in credentials of their home institution.

#### **Research Software:**

CANARIE's Research Software Program champions the development of software tools that accelerate discovery by simplifying access to digital infrastructure. Software provided under CANARIE's pioneering Research Software Program is designed to be modular and re-usable, so once the tools are created, they may be used by many researchers developing project-specific software at no additional cost. These research software tools give Canada a first-mover advantage in leveraging digital infrastructure resources to speed up discovery and spark innovation.

- <u>For Researchers</u>: CANARIE's Research Software Program supports and promotes the development of software tools that simplify access to Big Data and infrastructure, including high performance computing and storage resources.
- <u>For Software Developers</u>: CANARIE's Research Software Program allows research software developers to create effective <u>Research Platforms</u> without having to first become experts in software disciplines unrelated to their research.
- <u>For Research Funders</u>: CANARIE's goal in championing Research Software is to accelerate discovery, reduce software development duplication and ensure research funding is applied to research, not to infrastructure development.

For more information, visit the <u>Research Software Portal</u>.

## **Contact Information:**

Headquarters: 45 O'Connor Street, Suite 500, Ottawa, Ontario K1P 1A4 Telephone: 1-613-943-5454 Fax: 1-613-943-5443 Email: info@canarie.ca

## **CITIES ECONOMIC DEVELOPMENT ONLINE SITES**

#### **BATHURST ECONOMIC DEVELOPMENT**

#### **Bathurst**

Bathurst Economic Development offers information and services online as well as a <u>Business</u> <u>Directory</u>.

## **Contact Information:**

Chris Daigle, Coordinator and interim Economic Development Manager, 1-506-548-8068 City of Bathurst, City Hall Office, 150 St. George Street, Bathurst, New Brunswick E2A 1B5 Telephone: 1-506-548-0581 Fax: 1-506- 548-0581 Email: <u>dbrc-crcb@bathurst.ca</u>

## **CAPBELLTON ECONOMIC DEVELOPMENT**

Campbellton's economic development efforts are focused on tourism and downtown core revitalization. To learn more, visit <u>www.campbellton.org</u> - Tab: Our Community.

#### **Contact Information:**

76 Water Street, P.O. Box 100, Campbellton, New Brunswick E3N 3G1 Telephone: 1-506-789-2700 Fax: 1-506-759-7403 Email: <u>info@campbellton.org</u>

## CARAQUET ECONOMIC DEVELOPMENT

<u>Economic development</u> aims to promote the economic sector of Greater Caraquet, both nationally and abroad. The economy is mainly based on fishing, tourism, food industries and the manufacturing sectors. The <u>Chambre de commerce et du tourisme du Grand Caraquet</u>'s mission is to contribute to the economic development of the entire region and to support the prosperity of local business owners for future growth. The chamber of commerce works with economic stakeholders in the region and plays a proactive role in the business community.

The business site offers many links to other economic development services and resources.

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## **Contact Information:**

Daniel Landry, Development Officer, 1-506-726-2926 Town of Caraquet, 10 Colisée Street, P.O. Box 5695, Caraquet, New Brunswick E1W 1B7 Telephone: 1-506-726-2726 Fax: 1-506-726-2660 Email: <u>daniel.landry@caraquet.ca</u>

## EDMUNDSTON ECONOMIC DEVELOPMENT

<u>Edmundston</u> prides itself as a city open to investors and innovators. The city is always looking for new partners interested in enhancing the economic climate and furthering its growth. The city relies on an experienced team that can help and provide all the information and background needed, and facilitate interactions with the various economic stakeholders in the region.

The website contains many links to the economic development resources in the province.

## **Contact Information:**

Georges Roy, Development Directorgeorges.roy@edmundston.caCity Hall, 7 Canada Road, Edmundston, New BrunswickE3V 1T7Telephone: 1-506-739-2125Fax: 1-506-737-6758invest@edmundston.caconstruire@ednudston.ca

## EXPANSION DIEPPE

#### Goal:

To contribute in developing a prosperous, sustained and diversified local economy for the City of Dieppe.

#### **Services:**

By providing business resources, economic data, support and advice, Expansion Dieppe is the first point of contact for new businesses, expansion and relocation of existing businesses, or for investing in real estate projects. It seeks out economic development opportunities and offers advice, information and support to existing businesses and potential businesses interested in locating in Dieppe.

#### **Contact Information:**

Expansion Dieppe, 333 Acadie Avenue, Dieppe, New Brunswick E1A 1G9 Telephone: 1-506-877-7847 Toll-free: 1 855 663-6886 Fax: 1-506-877-7910 Email: <u>expansiondieppe@dieppe.ca</u>

## **CITY OF FREDERICTON – BUSINESS SERVICES**

The City of Fredericton's economic development organization is <u>Ignite Fredericton</u>. The region's progressive and business-focused economic development corporation, assists entrepreneurs and businesses to start, grow, and locate in Fredericton. Ignite Fredericton also helps attract and retain talented people, build a strong business ecosystem through collaboration and partnership with key stakeholders, and encourage growth of established business through effective after-care. The City also works closely with its primary stakeholders like the <u>Fredericton Chamber of Commerce</u>, <u>Downtown Fredericton Inc.</u>, <u>Business Fredericton North</u> and <u>Fredericton International Airport</u> to cultivate economic growth, and offer a variety of services to new or existing businesses.

#### **Office in Fredericton:**

40 Crowther Lane, Suite 100, Knowledge Park, Fredericton, New Brunswick E3C 0J1 Telephone: 1-506-444-4686 Toll free: 1-800-200-1180 Email: <u>info@ignitefredericton.com</u>

## MIRAMICHI ECONOMIC DEVELOPMENT

#### **Services:**

<u>Doing Business</u> The role of the <u>Department of Economic Development & Tourism</u> is to assist in economic development for both the public and private sectors of the City of Miramichi and to develop strategies to assist growth in the region. The department works very closely with other Government agencies in the region to promote development in the area. One important component of the department is the active pursuit of companies for establishment in the city. One of the responsibilities is to provide the City with a long term planning approach to development to position itself to take advantage of future opportunities.

#### **Contact Information:**

Jeffrey McTavish, Economic Development Department & Tourism City of Miramichi, 141 Henry Street, Miramichi, New Brunswick E1V 2N5 Telephone: 1-506-623-2062 Mobile: 1-506-624-7041 Fax: 1-506-623-2261

Email: jeff.mactavish@miramichi.org

## MONCTON ECONOMIC DEVELOPMENT

#### Services:

Staff in the <u>Economic Development Office</u> is accountable for the planning, organization, coordination, and execution of City of Moncton initiatives in its efforts to identify economic development opportunities for the municipality and to create an environment that emphasizes Moncton's "open for business" attitude.

#### **Contact Information:**

Economic Development, City Hall (3rd floor), 655 Main Street, Moncton, New Brunswick E1C 1E8 Telephone: 1-506-853-3532 Fax: 1-506-389-5904 Kevin Silliker, Director of Economic Development kevin.silliker@moncton.ca

## **QUISPAMSIS – <u>ECONOMIC DEVELOPMENT</u>**

Quispamsis, and the four other regional municipalities — Rothesay, Grand Bay-Westfield, St. Martins, and Saint John — and area private sector investors have given Enterprise Saint John the mandate to be the backbone organization for the region's integrated economic development strategy – True Growth.

ESJ's energetic team of specialists works to attract investors, provide support services for businesses of every size, and offer coaching and programming for Saint John's entrepreneurs.

Links: Enterprise Saint John Quispamsis Community Profile

#### **Contact Information:**

Aaron Kennedy, Economic Development, 12 Landing Court, P.O. Box 21085 Quispamsis, New Brunswick E2E 4Z4 Telephone: 1-506-848-5903 Email: <u>quispamsis@quispamsis.ca</u>

## **RIVERVIEW – ECONOMIC DEVELOPMENT**

The town of Riverview has an Economic Development Department.

### **Contact Information:**

Shane Thomson, Director of Economic Development, Town of Riverview, 30 Honour House Court, Riverview, New Brunswick E1B 3Y9 Telephone: 1-506-387-2022 Email: <u>SThomson@townofriverview.ca</u>

#### TRACADIE ECONOMIC DEVELOPMENT CORPORATION INC.

The Corporation can facilitate access to investment for industrial, commercial or tourism projects. It also provides help in the acquisition of land.

### **Contact Information:**

3620 Principale Street, P.O. Box 3600, Main Office, Tracadie, New Brunswick E1X 1G5 Telephone: 1-506-394-4020 Fax: 1-506-394-4025 Email: <u>info@tracadienb.ca</u>

# COMMUNITY BUSINESS DEVELOPMENT CORPORATIONS (CBDCs) <u>www.cbdc.ca</u> <u>1-888-303-2232</u>

## In-person, by telephone or e-mail Services:

Located throughout rural New Brunswick, the 11 CBDC offices help potential and existing entrepreneurs, living in rural communities, access financing and business resources. They provide information and counselling in all business life cycle, from creation, purchase, and business succession planning, as well as business management skills training. The CBDCs offer general business loan; loans to youth, to first-time entrepreneurs, to social enterprise, and towards knowledge-based economy and innovation. They coordinate the Self-Employment Benefit (SEB) Program, funded by the government of Canada through the Canada-Provincial Governments Labour Market Agreements. <u>Click here</u> for a list of the many programs the CBDCs offer.

#### **Online services:**

The CBDCs provide many tools and services, a <u>Startup Business Guide</u>; a way to view business opportunities at <u>Business Atlantic</u>, a forum for business owners and potential buyers to connect at no cost. In addition to regular programs and services, CBDC Restigouche coordinates a national project <u>Workplace Digital Skills</u> in rural small businesses, aimed to design a bilingual training model to develop the essential digital skills of rural small business employees. CBDC Westmorland Albert offers free courses at various times throughout the year.

#### **Contact Information:**

Email: info@cbdc.ca

## **CBDC offices:**

**Bathurst** CBDC Chaleur, 219 Main Street, Suite 3, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506-548-5951 Fax: 1-506- 548-5008

**Bouctouche** CBDC Kent, 190 Irving Blvd, Bouctouche, New Brunswick E4S 3L7 Telephone: 1-506-743-2422 Fax: 1-506-743-1033

<u>Campbellton</u> CBDC Restigouche, 41 Water Street, Campbellton, New Brunswick E3N 1A6 Telephone: 1-506-753-3344 Fax: 1-506-753-7131

**Edmundston** CBDC Madawaska, 24 St-François Street, Edmundston, New Brunswick E3V 1E3 Telephone: 1-506-737-8925 Fax: 1-506-737-8922

Grand Falls CBDC Victoria-Madawaska-South, 439 Terrace Street, Box 7295, Grand Falls,

New Brunswick E3Y 1G5 Telephone: 1-506-473-6446 Fax: 1-506- 473-1280

Hampton Office: 27 Centennial Road, PO Box 1165, Hampton, New Brunswick E5H 8H1 Telephone: 1-506-832-6208 Fax: 1-506- 832-3696

Hanwell CBDC Southwest, 73 Millenium Drive, Hanwell, New Brunswick E3C 0E2 Telephone: 1-506-454-2747 Fax: 1-506- 454-3833

<u>Miramichi</u> CBDC Northumberland, 1773 Water Street, Miramichi, New Brunswick E1N 1B2 Telephone: 1-506-778-2121 Fax: 1-506- 778-2224

**Shediac** CBDC Westmorland Albert, 337 Main Street, Shediac, New Brunswick E4P 2B1 Telephone: 1-506-532-8312; Fax 1-506- 532-1373

St. Stephen CBDC Charlotte/Kings, 123 Milltown Blvd, Suite 202, Box 455, St. Stephen, New Brunswick E3L 2X3 Telephone: 1-506-466-5055

**Tracadie** CBDC Péninsule acadienne, 439 du Moulin Street, Box 3666, Main Station, Tracadie, New Brunswick E1X 1G5 Telephone: 1-506-395-9700 Fax: 1-506-395-5672

# ENERGY AND RESOURCE DEVELOPMENT GOVERNMENT OF NEW BRUNSWICK www.gnb.ca/Energy 1-506-453-3826

1-506-453-38

## **Mission:**

The Department of Energy and Resource Development is responsible for management of the Province's forest, management of mineral and hydrocarbon resources, and development of the energy sector. This department ensures New Brunswickers have access to energy choices at competitive costs while respecting environment and societal concerns. The department is the result of the merger in June 2016 of the Department of Natural Resources, and the Department of Energy and Mines.

## **Programs and Services:**

The Department of Energy and Resource Development manages the New Brunswick Junior Mining Assistance Program (NBJMAP) for private-sector junior companies for mineral exploration projects. It is intended to increase the probability of finding economically viable mineral resources in New Brunswick. The New Brunswick Prospector Assistance Program (NBPAP) offers financial assistance for prospectors searching for metallic or industrial minerals (except aggregates<sup>1</sup>) in the province. The Private Woodlot Silviculture Program provides cost-sharing funds to the seven Forest Product Marketing Boards for forest management plans and eligible silviculture treatments on private woodlots. The main objective is to encourage sustainable forest management which improves the amount of higher-value timber supply.

#### **Contact Information:**

Energy and Resource Development – Hugh John Fleming Forestry Centre 1350 Regent Street, Fredericton, New Brunswick E3C 2G6 P.O. Box 6000, Fredericton, New Brunswick E3B 5H1 General Information: Telephone: 1-506-453-3826 Fax: 1-506- 444-4367 Email: dnr\_mrnweb@gnb.ca

<sup>&</sup>lt;sup>1</sup> Inert granular material, either processed from natural materials, such as rock, gravel or sand, or manufactured such as slag. (Source: TermiumPlus)

## ENTERPRISE SAINT JOHN www.enterprisesj.com 1-800-561-2877

## Mission:

Enterprise Saint John is leveraging our technology, our people and our strategic location to bring industry, ideas and investments together to drive economic prosperity.

Enterprise Saint John is the regional economic development agency serving the five (5) municipalities of Grand Bay-Westfield, Rothesay, Quispamsis, St. Martins, and Saint John. We are working to start, expand, retain, and attract more businesses in an increasingly connected world.

#### Vision:

To become Canada's Most Connected Community, leveraging our technology, our people and our strategic location help bring industry, ideas and investments together to drive economic prosperity.

## **Target Clientele:**

Potential entrepreneurs, existing entrepreneurs, existing businesses, external businesses.

#### **Services:**

Enterprise Saint John is the regional economic development agency serving Grand Bay-Westfield, Quispamsis, Rothesay, St. Martins and Saint John. We work to start, expand, retain, and attract more businesses in an increasingly connected world by:

- Turning entrepreneurs' ideas into new startups
- Helping local businesses grow
- Retaining businesses
- Attracting businesses to the region
- Connecting people, ideas, and investments to address industry needs

Enterprise Saint John has an energetic team of people that encourages experiential education for students and fosters a startup culture in the community. It offers coaching and programming for entrepreneurs and startups, helps existing businesses grow through programming that drives innovation and encourages external businesses to locate or expand in our region.

## **Contact Information:**

Enterprise Saint John, The Telegraph Building, 40 King Street, Saint John, New Brunswick E2L 1G3 Telephone: 1-506-658-2877 Toll-Free: 1-800- 561-2877 Email: info@enterprisesj.com

# EXPANSION SAINT-QUENTIN (ESQ) 1-506-235-5165

## **Mission:**

Diversify the economy of the Saint-Quentin region, stimulate economic development and innovation from an industrial, commercial and touristic perspective while creating job opportunities. The organization was previously known as *Development Innovation Saint-Quentin* (*DISQ*).

## Sectors

Economic Development: Infrastructure, education, health, community, mentoring.

**Industrial:** Forestry, maple syrup industry, agri-food, green energy, mining, new information and communication technology.

Commercial: Startups, franchise acquisitions, expansion, industrial research and innovation

Tourism: Any new or existing tourist business or project.

#### **Services:**

Expansion Saint-Quentin was the first pilot in economic development and innovation in Atlantic Canada. ESQ is currently seeking partnership with the town of Saint-Quentin to carry out its development work. Governed by a board of directors, and supported by private and public financing partners, ESQ specializes in market development and particularly supports partnership projects. Other services include business plan development, mentor programs as well as financial assistance.

## **Contact Information:**

277 Guimond Street Saint-Quentin, New Brunswick E8A 1R5 President: Francis Lamarche Email: <u>lamarchefrancis@gmail.com</u> Telephone: 1-506-235-5165

# EXPORT DEVELOPMENT CANADA (EDC) www.edc.ca 1-800- 229-0575

## **Role and Mandate:**

EDC is Canada's export credit agency whose job is to support and develop Canada's export trade by helping Canadian companies respond to international business opportunities. EDC is a selffinancing, Crown corporation that operates at arm's length from the Government. Its new subsidiary, <u>Development Finance Institution</u>, will be a specialized financial institution whose role is to support the growth and success of developing economies.

EDC also supports Canadian direct investment abroad and investment into Canada. Much of its business is done in partnership with other financial institutions and through collaboration with the Government of Canada.

## **Programs and Services:**

EDC provides <u>insurance</u> and financial services, bonding products and small business solutions to Canadian exporters and investors, and their international buyers. The <u>Export Guarantee Program</u> helps access the working capital; in addition to this program, the foreign <u>Buyer Financing</u> solution provides customized loans, lines of credit, and bank guarantees with flexible and affordable repayment terms. EDC offers <u>Direct Lending</u> to finance foreign assets under the trade finance solutions for Canadian businesses.

With its numerous trade links, EDC provides valuable specific <u>Country Information</u> to exporters. The <u>Global Export Forecast</u> identifies the major forces acting on the world economy and their implications for Canadian exporters, and describes which foreign markets offer the best opportunities, among other topics. The site gives direct access to Canadian, American, and international <u>procurement</u> resources. With its <u>Industry Guides</u>, EDC provides guidance in various industries opportunities and industry-specific guides and white papers. <u>Managing Foreign Exchange Risk</u> gives access to resources to help Canadian companies cope with fluctuation in exchange rates.

## **Contact Information:**

Head Office: Export Development Canada, 150 Slater Street, Ottawa, Ontario K1A 1K3 Telephone: 1-800-229-0575

Atlantic Region: contactatlantic@edc.ca

<u>New Brunswick</u>: 735 Main Street, Suite 400 Moncton, New Brunswick E1C 1E5 Telephone: 1-506-872-8416

# FARM CREDIT CANADA (FCC) <u>www.fcc-fac.ca</u> 1-888-332-3301

## **About FCC:**

Farm Credit Canada is Canada's leading agriculture lender. It provides financing, insurance, software, learning programs and business services to Canadian producers and agribusiness and agri-food operators that provide inputs or add value to agriculture. FCC believes in Corporate Social Responsibility (CSR). It is part of their values and guides how they operate. They focus on efforts that support Canadian agriculture, help their customers succeed, give back to communities across the country, create a great employee experience, and reduce the environmental impact. The purpose of the corporation is to enhance rural Canada by providing specialized and personalized business and financial services and products to farming operations, including family farms, and to those businesses in rural Canada, including small and medium-sized businesses, that are businesses related to farming.

FCC is a financially self-sustaining federal Crown corporation, reporting to Parliament through the Minister of Agriculture and Agri-Food. FCC provides financing and other services to more than 100,000 primary producers, value-added operators, suppliers and processors along the agriculture value chain. Operating from 100 offices located primarily in rural communities, with more than 1,600 permanent employees who are passionate about the business of agriculture.

## Services:

- FCC supports projects that make positive changes in the communities where we live and work across Canada. Three of the main funds include: FCC AgriSpirit, FCC Expression, and FCC 4-H Club Fund.
- FCC provides <u>financing</u> to agribusiness and agri-food operations, such as suppliers and processors that serve primary producers. A healthy value chain provides producers with stable purchasing and selling options.
- FCC recognizes that <u>knowledge</u> is key to the future success of Canadian agriculture. FCC provides workshops, publications and learning forums as educational offerings to the industry, and encourages knowledge sharing internally and externally.
- FCC offers many tools and resources, from management software to analysis and reports.

## **Contact Information:**

Moncton District Office: 100-1133 St. George Boulevard, Moncton, New Brunswick E1E 4E1 Telephone: 1-506-851-3488 Fax: 1-506-851-3445 Office Hours: 8:30 a.m.–5:00 p.m. Email: <u>atmoncton@fcc-fac.ca</u>

# FINANCE GOVERNMENT OF NEW BRUNSWICK www2.gnb.ca 1-800-669-7070

#### **Mission:**

To manage the public finances of the Province in the best interest of New Brunswick.

#### **Sectors:**

Tax Credit, R&D, Investment.

#### **Programs and Services:**

The Department of Finance supports the economic sector in New Brunswick. It offers, among other services, two tax credits programs aimed at the business community and administered by Canada Revenue Agency. The new enhanced NB <u>Research and Development Tax Credit</u> is a fully refundable tax credit for New Brunswick corporations to help fund their scientific research activities and their experimental development expenditures. The <u>Small Business Investor Tax</u> <u>Credit</u> provides an important source of capital by increasing access to equity financing for New Brunswick small businesses. It encourages investment by New Brunswick residents in New Brunswick small businesses.

Annual Report on Fees and the Budget are part of the Department annual publications.

## **Contact Information:**

Department of Finance, Chancery Place, 675 King Street, Fredericton, New Brunswick E3B 1E9 P.O. Box 6000 E3B 5H1 Telephone - General Information: 1-506-453-2461 Fax: 1-506 457-4989 Email: <u>wwwfnb@gnb.ca</u>

# FUTURPRENEUR CANADA

<u>www.futurpreneur.ca</u> 1-800-464-2923 ext 3896

#### **Mission:**

To play an integral role in the entrepreneurship experience of Canadians 18-39 by providing financing, mentoring, and tools that will help them build sustainable businesses and create value.

#### Support:

Expertise, financing, mentoring, marketing tips, accounting help and other business resources.

#### **Programs and Services:**

Startup resources, mentoring, financing up to \$45,000. Expertise and resources are available through the <u>Startup Program</u> for young entrepreneurs and <u>newcomers</u>. Workshops and resources are offered to the skilled trades' people with formal training program or apprenticeship, who desire to start their own business. <u>Sample Business Plans</u> are available for many trades. Up to \$50,000 in startup fund financing could be obtained from Futurpreneur Canada and the Business Development Bank of Canada. The <u>resources</u> section features a rich <u>library</u> offering diverse array of material on relevant topics, and an <u>entrepreneurship path</u> providing both a framework and resources to help young entrepreneurs on their way.

#### **Points of Service:**

## Atlantic Regional Office:

620 Nine Mile Drive, Suite 209, Bedford, Nova Scotia B4A 0H4 Telephone: 1-902-407-7709

#### **National Office:**

Futurpreneur Canada, 133 Richmond Street West, Suite 700, Toronto, Ontario M5H 2L3 Telephone: 1-866-646-2922 Fax: 1-877-408-3234 Email: info@futurpreneur.ca

# GLOBAL AFFAIRS CANADA, THE CANADIAN TRADE COMMISSIONER SERVICE (TCS)

www.tradecommissioner.gc.ca/ 1-888-306-9991

## Support:

- <u>Export</u> Information
- Information on funding and collaboration opportunities <u>innovation</u>
- <u>Invest in Canada</u> guides, funding programs, and incentive measures for companies investing in Canada
- <u>Education</u>, learn about the TCS, events, market intelligence, scholarships and research opportunities
- Trade commissioners in Canada and offices abroad

## **Target clients:**

- Canadian export-ready small and medium-sized enterprises <u>NSERC Atlantic</u>
- Private sector research and development institutes as well as universities and colleges
- Foreign investors
- Canadian education businesses and institutions

#### **Programs and Services:**

The Canadian Trade Commissioner Service (TCS) can provide you with on-the-ground intelligence and practical advice on foreign markets to help you make better, more timely and cost-effective business decisions in order to achieve your goals abroad. The TCS provides trade-related services to Canadian businesses through a network of trade commissioners in Canada and abroad. Visit the <u>TCS website</u> for information on market reports, sector intelligence and funding programs available.

#### 1- Export

To export your products or services abroad, the services offered by the TCS will help you:

• Prepare for international markets: EDC (Export Development Canada) is a strategic partner of Enterprise Canada Network, Canada's international business matchmaking site.

## 2- Innovate

Connect with qualified international contacts for R&D partnering, commercialization or sourcing of technology.

The TCS can help you find <u>funding</u> and <u>collaborative</u> opportunities. The <u>Canadian Technology</u> <u>Accelerator</u> initiative, managed by the TCS, provides Canadian high-growth market-ready company support to access global markets and entrepreneurship services within the Information and Communication Technologies (ICT), Life Sciences, and Sustainable Technologies industries.

#### 3- Invest in Canada

The TCS provides guidance to foreign investors to invest in Canada by promoting Canada's <u>funding programs and incentives</u> and <u>sector advantages</u>. Other TCS support includes <u>reports</u> and <u>guides to investing</u> (scroll down) as well as other resources to <u>establish a business</u> in Canada.

### 4- Education

The education group of the TCS makes extensive student recruitment through <u>International</u> <u>Education Events</u> around the globe, and provides <u>market profiles</u> through its network of <u>Trade</u> <u>Commissioners</u> abroad.

Canadian companies can <u>sign up</u> with the Trade Commissioner Service and get free access to market reports and other key documents, as well as find out about upcoming business <u>events</u>, trade shows and <u>webinars</u>. The TCS also offers many online resources on the <u>Knowledge Centre</u>. The latest trade news and information can be found in the <u>CanadExport Magazine</u> to help businesses navigate in the global marketplace. A <u>Step-by-Step Guide to Exporting</u> provides guidance to the world marketplace, as well as explains the principles of exporting and the best strategies to meet specific needs.

## **Contact Information:**

Atlantic Office of the Trade Commissioner Service:

1791 Barrington Street, Suite 415, Halifax, Nova Scotia B3J 3L1 Toll free: 1-888-306-9991 Fax: 1-902-426-5218 Email: <u>ROATL-ATLANTIC@international.gc.ca</u> New Brunswick Website: <u>www.tradecommissioner.gc.ca/nb</u>

# **IGNITE FREDERICTON**

www.ignitefredericton.com 1-800-200-1180

#### Mission:

Fueling entrepreneurs for economic growth!

#### **Services:**

As the community economic development organization, Ignite Fredericton offers free, confidential business advice and tools to help entrepreneurs START, GROW, or LOCATE their business. The core services include: supporting entrepreneurs, attracting and retaining talent through immigration and student retention, and strengthening the economic development ecosystem through strategic initiatives and partnerships. Ignite Fredericton also provides business information sessions, business planning resources and guides.

Ignite Fredericton is a one-stop-shop for entrepreneurs – co-located with <u>OpportunitiesNB</u> (funding programs); <u>Knowledge Park</u> (NB's only technology & research park), <u>Planet Hatch</u> (startup accelerator); and the BIMP & The Hive. The BIMP (Business Immigrant Mentorship Program) was the first in Canada, which evolved into a business incubator called <u>the Hive</u>.

#### **Contact Information:**

40 Crowther Lane, Suite 100, Knowledge Park, Fredericton, New Brunswick E3C 0J1 Telephone: 1-506-444-4686 Email: info@ignitefredericton.com

# INNOVATION, SCIENCE AND ECONOMIC DEVELOPMENT CANADA (Formerly INDUSTRY CANADA) www.ic.gc.ca

1-800-328-6189

## Mission:

Innovation, Science and Economic Development Canada's mission is to foster a growing competitive, knowledge-based Canadian economy.

Innovation, Science and Economic Development Canada works with Canadians in all areas of the economy, and in all parts of the country, to improve conditions for investment, enhance Canada's innovation performance, increase Canada's share of global trade, and build a fair, efficient and competitive marketplace.

The Department's activities include <u>connecting Canadians</u> and overseeing Canada's <u>bankruptcy</u>, <u>incorporation</u>, <u>intellectual property</u> and <u>measurement</u> systems; <u>providing financing</u> and <u>industry</u> <u>research tools</u> to help <u>businesses</u> develop, <u>import and export</u>; encouraging <u>scientific research</u>; and protecting and promoting the interests of <u>Canadian consumers</u>.

## **Program:** Strategic Innovation Fund:

This program allocates repayable and non-repayable contributions to firms of all sizes across all of Canada's industrial and technology sectors. The program has a budget of \$1.26 billion over five years. It consolidates and simplifies the Strategic Aerospace and Defence Initiative, Technology Demonstration Program, Automotive Innovation Fund and Automotive Supplier Innovation Program.

#### **Services to Business:**

Whether you're testing the business waters or already immersed in a winning enterprise, Innovation, Science and Economic Development Canada has <u>resources</u> that can help you get ahead with information and tools designed to help you

- Start a business
- Find financing
- Find permits and licences for your business
- Protect Intellectual property
- Do business across borders
- Incorporate federally
- Resolve debtor and creditor issues related to bankruptcy
- Access <u>research and insights</u>, including key economic indicators by sector, industry-specific intelligence, and data on research and innovation, global trade, export and import, bankruptcy, and corporations.
- <u>Canada Small Business Financing Program.</u>

## Science and Technology (S&T), Communications R&D:

Innovation, Science and Economic Development Canada works to ensure that federal policies and investments in S&T are creating the greatest possible benefit for Canadians. Find valuable links

**Directory of Business Service Providers in New Brunswick** 

Canada Business Entreprises Canada

for <u>your S&T business</u> here or look at international comparisons for Canada's performance in science, technology, research and development.

Part of Innovation, Science and Economic Development Canada, the <u>Communication Research</u> <u>Centre</u> (CRC) is at the technological intersection of spectrum management, regulation and innovation in Canada. As Canada's federal centre of excellence for wireless telecommunications R&D, the CRC takes part in strategic R&D collaborations that result in knowledge and technology transfer to the benefit of Canadian industry, the economy and Canadians.

## **Contact Information:**

Innovation, Science and Economic Development Canada 1045 Main Street, 4<sup>th</sup> Floor, Unit 103, Moncton, New Brunswick E1C 1H1 Head Office: Innovation, Science and Economic Development Canada, C.D. Howe Building, 235 Queen Street, 5<sup>th</sup> Floor, West Tour, Ottawa, Ontario K1A 0H5 Telephone: 1-613-954-5031 Toll free: 1-800-328-6189 Fax: 1-343-291-1913 TTY (for hearing-impaired): 1-866-694-8389 Business hours: 8:30 a.m. to 5:00 p.m. (Eastern Time)

## InspireNB www.inspirenb.ca 1-800-965-8541

#### Mission:

Bring the community together to facilitate those meaningful conversations between New Brunswick employers and their future workforce.

#### Vision:

A better engaged workforce that gives back to their community by doing what they are passionate about and making New Brunswick a better place to live, work, and play.

#### **Programs and Services:**

Through its programs and services, InspireNB offers tools to New Brunswick employers to directly engage with their future talent and inspire growth in their local communities.

<u>#CareerTalks</u> is a meaningful evening of conversations between high school students and career professionals in New Brunswick. CareerTalks highlights the journey from high school to the workplace, and explores the diversity of career paths and the many options available here in New Brunswick.

By leveraging the <u>Career Cruising platform</u>, InspireNBonline\_provides an opportunity for employers and career explorers of New Brunswick to virtually connect.

#### **Contact Information:**

735 Main Street, Suite 201, Moncton, NB E1C 1E5 Telephone: 1-506-857-8324 Email: <u>info@inspirenb.ca</u>

# LEARNSPHERE CANADA INC. www.learnsphere.ca 1-877-644-2267

### **Mission:**

A non-profit organization with an elected board, LearnSphere offers comprehensive training and development solutions in New Brunswick, Canada, and abroad. It represents over 40 Canadian companies and institutions, known as LearnSphere Associates. LearnSphere creates business opportunities for stakeholders and adds capacity to the New Brunswick training and consulting industry by securing, managing, and delivering successful domestic and international projects.

#### **Sectors:**

Training and learning industry, workforce development, and small and medium-sized enterprises (SMEs).

#### **Clients:**

LearnSphere serves primarily government clients, including the Canadian International Development Agency (CIDA), the Atlantic Canada Opportunities Agency (ACOA), the Province of New Brunswick, and federal government departments such as Innovation, Science and Economic Development Canada, and Heritage Canada.

#### **Programs and Services:**

LearnSphere maintains a supplier development program to enhance quality, increase capacity, and promote supplier engagement, offering Associates professional development opportunities and routinely organize Associate Engagement Forums to promote dynamism, networking and business development.

The following is a sample of LearnSphere's projects and programs:

*LearnSphere's ExportNB*: a hub for information and networks to help you launch or expand your exports. Visit <u>ExportNB.com</u> to access a wealth of resources to help you learn and grow your exports.

*LearnSphere Online* offers online training solutions for small and medium-sized enterprises and non-profit organizations. It is affordable, just-in-time training for employers and their employees.

<u>**ProfitLearn**</u> offers affordable and practical business management training for business owners and their employees. <u>ProfitLearn</u> works with businesses to bring practical, ready-to-use workshops to entrepreneurs, business owners, managers, and staff. Workshops are scheduled around the demands of doing business, at times and locations that are convenient for the participants.

<u>Training for the Non-Profit Sector</u> offers small, group workshops designed to fulfill the specific learning needs of non-profit organizations in New Brunswick. Courses are aimed at board members, executive directors, staff and volunteers. Workshop prices are very affordable.

LearnSphere's funding partners currently include the Atlantic Canada Opportunities Agency (ACOA) and the Government of New Brunswick.

## **International Development:**

**The** <u>Supply Chains product</u> helps increase the access of small-scale enterprises - in developing countries in particular - to major industrial value chains and markets. LearnSphere teams up with partners from the private and public sectors to design and deliver projects aimed at improving market access and local procurement practices.

**The Technical and Vocational Education and Training (TVET) product** helps ensure equal access for all women and men to affordable and quality skills training. The goal is to substantially increase the number of youth and adults who have relevant skills for employment and entrepreneurship. LearnSphere lead sustainable initiatives focused on workforce development, acting as the lead partner responsible for project management, client interface and institutional capacity building. LearnSphere teams up with accredited Canadian colleges who provide content expertise related to the trades, dependable accreditation processes, and the development and adaptation of programs that align to local labour market needs.

## **Contact Information:**

Head Office: 565 Priestman Street, Suite 201, Fredericton, New Brunswick E3B 5X8 Telephone: 1-506-452-0387 Fax: 1-506-452-1890

1883 Upper Water Street, Suite 202, Halifax, NS, B3J 1S9 Email: <u>info@learnsphere.ca</u>

# MADAWASKA MALISEET ECONOMIC DEVELOPMENT CORPORATION www.mmedc.com

1-506-735-0029

## Vision:

A dream of prosperity, self-sufficiency and pride.

## Mandate:

The MMEDC will focus on business development, attracting new businesses, investment, and visitors to the Edmundston region, while working with regional partners in the growth of key economic sectors. The MMEDC is committed to providing and preserving a favorable climate for existing commercial and professional business, and encourage economic development.

## **Project:**

The Grey Rock Power Centre is on its way to becoming a large-scale roadside attraction offering locals, tourists and travelers a place to fill up on gas, rest, eat and to do a little shopping. The Centre is prepared to offer an attractive, competitive real estate package to its tenants thanks to sales tax allocations, its prime location and modern infrastructures. Direct access from the highway will provide businesses at the Power Centre with a definite advantage thanks to the heavy tourism traffic.

The Grey Rock Power Centre is ideally situated beside the Trans-Canada Highway (Highway#2), and adjacent to the city of Edmundston. The site's location is also within walking distance to many local businesses, schools, and other amenities.

#### **Contact Information:**

Address: 1755 Main Street, Madawaska Maliseet First Nation, New Brunswick E7C 1W6 Telephone: 1-506-735-0029 Fax: 1-506-739-5188 Email: Joanna Bernard, CEO joannabernard@nb.aibn.com Tawnia Morin, CEO Assistant <u>tmorin@mmedc.com</u>

## MONCTON CyberSocial www.cybersocial.ca/

## **Mandate statement**

The CyberSocial exists to increase momentum in the knowledge and technology industry, promote the exchange of knowledge, and provide a means of networking among our peers. CyberSocial – Think inside the DOT.

The Moncton Cybersocial has been successfully promoting technology-related businesses in New Brunswick for over 15 years. Our monthly events help to support and promote local businesses, encouage local innovation and cooperation among our various members and stimulate the local economy.

The Moncton CyberSocial Networking Event is held the second Wednesday of each month (except August). Our monthly Networking Event offers a unique opportunity to get reacquainted with colleagues, make new industry connections, and find out what's happening in the local IT sector.

The Cybersocial is organized and coordinated through a group of local volunteers, and is partially financed by donations from a few of our various guests and sponsors. The purpose is to provide a dynamic forum to share information among members of the NB technology industry, thereby helping them achieve their full potential and strengthening the overall technology community.

To learn more, visit: https://www.facebook.com/MonctonCyberSocial

## NATIONAL RESEARCH COUNCIL CANADA (NRC) www.nrc-cnrc.gc.ca 1 877 672-2672

#### **Mission:**

The National Research Council (NRC) is the Government of Canada's premier research organization supporting industrial innovation, the advancement of knowledge and technology development, and fulfilling government mandates. Working with clients and partners, we provide innovation support, strategic research, scientific and technical services to develop and deploy solutions to meet Canada's current and future industrial and societal needs.

## **Programs and Services:**

NRC <u>research facilities</u> and <u>licensing opportunities</u> are two of the unique partnership opportunities offered by NRC to Canadian businesses. R&D solutions to be exploited and access to research infrastructure with the experts to optimize its use, are open to Canadian industry and businesses.

<u>The National Research Council of Canada's Industrial Research Assistance Program (NRC-IRAP</u>) is Canada's premier innovation assistance program for small and medium-sized enterprises (SMEs). Regarded world-wide as one of the best programs of its kind, it is a vital component of NRC and a cornerstone of Canada's innovation system. The program provides innovation and funding services customized to businesses specific needs to help accelerate their growth through innovation and technology.

NRC-IRAP helps with more than funding, offering technical and business advisory services, and national and international networks of colleagues.

<u>Technical and business advisory services:</u> The trusted advisory services and technological expertise provided by our <u>industrial technology advisors (ITAs</u>) are a fundamental component of NRC-IRAP. ITAs assist clients through every aspect of the innovation process, from concept to commercialization, providing technical and business advice, referrals and other innovation services as needed.

<u>Network and linkages</u>: NRC-IRAP experts maintain extensive networks to extend and complement the capabilities of the Program. Access to these networks provides an opportunity for SMEs to connect with individuals and organizations knowledgeable about local sources of financing, R&D institutions, technology brokers and technology transfer centres.

<u>Financial assistance</u> may be provided to SMEs for an eligible R&D project, supporting a portion of salary and contractor costs associated with the project. Before entering into a financial commitment with a client, both the firm and the project are evaluated on an individual basis during a consultation with one of our ITAs located across Canada.

NRC-IRAP delivers its <u>Youth Employment Program</u> under the Career Focus stream of the Youth Employment Strategy, and provides SMEs with financial assistance to hire highly skilled post-secondary graduates.

Other programs and services include the <u>Concierge Service</u>, which provides a single access point for SMEs to find high-quality and timely advice to help them innovate and accelerate their growth. The Concierge Service offers services online, over the phone or in person.

#### **NRC locations in New Brunswick:**

**Fredericton**: 46 Dineen Drive, Fredericton, New Brunswick E3B 9W4 Telephone: 1-506-451-2500

**Moncton**: 100 des Aboiteaux Street, Suite 1100, Moncton, New Brunswick E1A 7R1 Telephone: 1-506- 861-0950

# NATURAL SCIENCES AND ENGINEERING RESEARCH COUNCIL OF CANADA (NSERC) <u>www.nserc-crsng.gc.ca/Atlantic</u> 1-877-767-1767

## Mandate:

The Natural Sciences and Engineering Research Council of Canada (NSERC) helps make Canada a country of discoverers and innovators for the benefit of all Canadians.

NSERC's role is to make investments in people, discovery and innovation to increase Canada's scientific and technological capabilities for the benefit of all Canadians. NSERC invests in people by supporting postsecondary students and postdoctoral fellows in their advanced studies. We promote discovery by funding research conducted by postsecondary professors and foster innovation by encouraging Canadian companies to participate and invest in postsecondary research and training.

## **Goals**:

- Foster a science and engineering culture in Canada Make science and engineering mainstream. Increase interest, awareness, and appreciation of science as a way of experiencing, understanding, and enriching the world.
   Launch the new generation
- Launch the new generation Mobilize Canada's future brain trust. Enable early-career scientists to launch independent research careers.
- 3. **Build a diversified and competitive research base** Stimulate breakthrough research and research excellence. Build, mobilize, and connect expertise across populations, institutions, disciplines, regions, and sectors.
- 4. Strengthen the dynamic between discovery and innovation Transform the dynamic between discovery and innovation. Deepen the interactions between colleges and universities, the private sector, governments, and civil society.
- 5. **Go global** Secure Canada's access to global scientific and engineering knowledge and expertise and increase participation in international research endeavours.

NSERC provides support towards innovation, strategic, and scientific research with investments in research to universities, colleges, and students working in the science and technology priority and strategic areas defined by the Government of Canada and NSERC.

## **Location for Atlantic Canada:**

Natural Sciences and Engineering Research Council of Canada, Atlantic Regional Office 100 des Aboiteaux Street, Suite 1300, Moncton, New Brunswick E1A 7R1 Email: <u>nserc-atlantic@nserc-crsng.gc.ca</u>

## NB ASSOCIATION OF CBDCS – WOMEN IN BUSINESS NB www.wbnb-fanb.ca 1-506-473-9775

## Support:

With the financial support of the Atlantic Canada Opportunities Agency, the NB Association of CBDCs offers services to women entrepreneurs through development officers who work specifically with women business owners. The development officers provide one-on-one support to women living in both rural and urban areas, and ensure that women business owners have the products and services they need to move their businesses forward.

## **Target population:**

Women business owners and potential women entrepreneurs located in New Brunswick.

## **Programs and Services:**

- Access expert business advice, information, mentorship and support;
- Acquire information on financing;
- Identify ways to enhance their innovation and export capacity;
- Obtain training, professional development and networking opportunities.

## **Contact Information:**

Northwest: From Campbellton to Woodstock, 551 Main Street, Suite 100, P.O. Box 7303, Grand Falls, New Brunswick E3Z 2W4 Telephone: 1-506-473-9775 Fax: 1-506-473-6134 Email: Audrey Poitras <u>Audrey.Poitras@cbdc.ca</u>

Southwest and Saint John: 73 Millenium Drive, Hanwell, New Brunswick E3C 0E2 P.O. Box 1556, Fredericton, New Brunswick E3B 5G2 Telephone: 1-506-452-3918 Fax: 1-506-454-3833 Email: Sarah Corey Hollohan <u>sarah.coreyhollohan@cbdc.ca</u>

Northeast and Northumberland: 219 Main Street, Suite 3, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506-546-2704 Fax: 1-506-548-5008 Email: Julie Pinette Julie.Pinette@cbdc.ca

**Southeast and Fundy**: 190 Irving Boulevard, Bouctouche, New Brunswick E4S 3L7 Telephone: 1-506-743-5441 Fax: 1-506-743-1033 Email: Kim Landry <u>kim.landry@cbdc.ca</u>

# **NEW BRUNSWICK INNOVATION FOUNDATION (NBIF)**

<u>www.nbif.ca</u> 1-877-554-6668

## About:

NBIF is an independent not-for-profit corporation that invests in new startup companies and R&D within established small-and-medium enterprises (SME), and applied research at the province's colleges, universities and research organizations.

## Support:

Startup Investment Fund; Venture Capital Fund; Research Innovation Fund; Innovation Voucher Fund.

## Sectors:

Innovation is NBIF's business

The investment strategy focuses on five activities:

- Creating new ventures by offering equity capital, professional support, and networking opportunities.
- Helping our startups become scale-ups through follow-on investing and strategic advice.
- Investing in R&D that shows potential for commercialization.
- Attracting investments by other capital and industrial partners.
- Recruiting and developing outstanding R&D talent.

## **Target population:**

New and established entrepreneurs, SMEs looking to develop or improve products, processes or technology, applied researchers at New Brunswick's publicly funded research organizations, generally in the disciplines of science, technology and engineering.

## **Programs and Services:**

<u>For companies</u>: The <u>Startup Investment Fund</u> (SIF) provides New Brunswick entrepreneurs with some of the investment capital they need to develop their product, service or technology into a commercially viable venture. NBIF's <u>Venture Capital Fund</u> provides both initial and follow-on investments for more mature startup companies, up to \$1 million. The <u>Innovation Voucher Fund</u> provides non-repayable funding to SMEs in need of science and engineering expertise or laboratories to develop or improve products, processes or technology. Many tools are available online, such as the <u>NBIF Business Plan Model</u>, an <u>Employee Stock Option Plan Guide</u>, a <u>Corporate Governance Manual</u>, a link to an article <u>What Makes Venture Capitalists Tick</u>, a <u>Due Diligence Checklist</u>, and a <u>NBIF Pitching Investors Presentation</u> (scroll down to Tools). <u>Breakthru</u> is a biennial Startup competition open to all New Brunswick residents that provides over \$500,000 in investments and professional services to Startup three new companies. NBIF provides many internal support services for its portfolio of companies.

<u>For researchers</u>: NBIF offers many opportunities such as the <u>Research Innovation Fund</u> for innovation capacity development, concept validation and emerging projects. Its <u>Talent</u> <u>Recruitment Funding</u> provides partial funding for new professors, and separately for hiring student research assistants and professional technicians. NBIF also administers the New Brunswick <u>Graduate Scholarship</u> for graduate and advanced degrees in science, technology, engineering, math and social innovation. Their multimillion-dollar <u>Innovation Research Chairs</u> are designed to foster collaboration between the private sector and academia. All talent-related funding is a joint initiative between NBIF and the New Brunswick Department of Post-Secondary Education, Training and Labour. The <u>Portfolio</u> section NBIF's website gives an idea of the wealth of innovators and entrepreneurs who have benefitted from its venture capital and research investments.

## **Contact Information:**

NBIF New Brunswick Innovation Foundation Suite 602, King Tower, 440 King Street, Fredericton, New Brunswick E3B 5H8 Telephone: 1-506- 452-2884 Fax: 1-506-452-2886 Email: <u>info@nbif.ca</u>

# THE OFFICE OF SMALL AND MEDIUM ENTERPRISES (OSME) PUBLIC SERVICES AND PROCUREMENT CANADA (PSPC)

<u>www.tpsgc-pwgsc.gc.ca</u> 1-800- 811-1148

## **Support:**

OSME assists SMEs in better understanding how the government buys goods and services.

#### **Sectors:**

Government procurement; SMEs; Innovation.

#### **Programs and Services:**

OSME provides access to federal procurement information through the <u>Buyandsell.gc.ca</u>, and <u>Find</u> <u>Opportunities</u>, including bid opportunities (tenders), standing offers and supply arrangements, and contract history; it also offers <u>free seminars and webinars</u> and one-on-one sessions to assist suppliers in understanding federal procurement. In addition, OSME manages the Build in Canada Innovation Program, <u>Buyandsell.gc.ca/innovation</u>. (BCIP), which assists Canadian businesses in testing their innovative goods and services before they are commercialized. This program was designed to kick start businesses and get their innovative products and services from the lab to the marketplace.

OSME assists the government in bridging the gap between supply and demand by bringing forward the concerns and challenges of SMEs in the federal procurement process.

## **Regional Office – Atlantic Region:**

Halifax: Dominion Public Building, 1713 Bedford Row, 1st Floor, Halifax, Nova Scotia B3J 3C9 Telephone: 1-902-426-5677 Fax: 1-902-426-7969 Email: <u>osme-bpme-atl@tpsgc-pwgsc.gc.ca</u>

# OPPORTUNITIES NEW BRUNSWICK www.onbcanada.ca/ 1-855-746-4662

## **Mission:**

OpportunitiesNB is New Brunswick's lead business development organization driving economic growth and job creation in the province. Client-focused, proactive, professional, accountable, and focused on performance, high-growth opportunities and growing New Brunswick OpportunitiesNB is the first point of contact for local and foreign businesses looking to grow, expand or locate.

OpportunitiesNB is poised to:

- Offer support services to help New Brunswick business of all sizes grow and succeed.
- Proactively pursue high growth opportunities through exports and foreign investment; and
- Work with industry partners, economic development stakeholders and public sector partners to identify, build and support a portfolio of significant high-growth opportunities both within and outside the province!

## **Key Sectors:**

## **Knowledge Sectors.**

- Sub-sector: Cybersecurity: New Brunswick is positioned as the Cybersecurity epicenter for Canada. CyberNB is the first comprehensive strategy which focuses on:
  - The Government of New Brunswick, and the Atlantic Canada Opportunities Agency have invested in the development of Canada's Cybersecurity Institute (CIC)
  - Education and workforce development with <u>CyberSmartNB</u>
  - <u>Cyber Essentials Canada</u>: is a cybersecurity standard that organizations can be assessed and certified against. It identifies the security controls that an organization must have in place within their IT systems in order to have confidence that they are addressing cybersecurity effectively and mitigating the risk from internet-based threats. A strategic focus through the facilitation of collaboration to ensure the security of critical infrastructure and government systems in New Brunswick. <u>CyberSecureNB</u>
  - <u>CyberInnovateNB</u> is creating a business incubation and acceleration centre for cybersecurity startups and SMEs developing new and innovative products;
  - Building out a world-class cybersecurity cluster <u>CyberSparkNB</u>.

## Sub-sector: Business Services Centres

Promote New Brunswick: The top 10 benefits of locating, growing or expanding your business.

## **Programs and Services:**

OpportunitiesNB can help businesses innovate and compete in today's fast-paced and everchanging economy. OpportunitiesNB supports businesses through assistance in recruitment, training consultation and assistance, specialized training programs for businesses of all sizes, oneon-one counseling, export-ready training, tailor-made financial incentive packages as well as liaison resources with local communities and partners.

#### **Resources:**

OpportunitiesNB facilitates online <u>webinars</u> through its team of Business Development Executives, to help build capacity within the business community.

OpportunitiesNB's team of researchers and business experts has developed a suite of <u>white papers</u>, to help businesses looking to grow or expand find the information they need to go forward.

## **Contact Information:**

Telephone: 1-506-453-5471 Fax: 1-506-444-4277 Email: <u>info@onbcanada.ca</u>

**Head Office:** Place 2000, 250 King St., 4th Floor, Fredericton, New Brunswick E3B 9M9 Mailing Address: Place 2000, P.O. Box 6000, Fredericton, New Brunswick E3B 5H1

**Central District Office, Fredericton:** 40 Crowther Lane, Suite 110, Fredericton, New Brunswick E3C 0J1 Telephone: 1-506-453-5471 Fax 1-506-444-4182 *Satellite Office: Wooodstock* 

Northwest District Office, Edmundston: 121 Main Street, Suite 400, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506-453-5471 Fax 1-506-739-7486 *Satellite Offices: Grand Falls, Campbellton* 

Northeast District Office, Bathurst: 275 Main Street, Suite 400, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506-453-5471 Fax: 1-506-547-2269 *Satellite Offices: Miramichi, Shippagan* 

Southeast District Office, Moncton: 1273 Main Street, Suite 210, Moncton, New Brunswick E1C 0P4 Telephone: 1-506-453-5471 Fax: 1-506-869-6362 Satellite Office: Bouctouche

Southwest District Office, Saint John: 40 King Street, Saint John, New Brunswick E2L 1G3 Telephone: 1-506-453-5471 Fax: 1-506-869-6362 Satellite Office: St. Stephen

**Europe Office**: Attn: Claude Maillet Mobile (Europe): +44.7867.611300 Mobile (Canada): +1.506.852.1327 Email: <u>claude.maillet@onbcanada.ca</u>

## POND-DESHPANDE CENTRE (PDC) www.ponddeshpande.ca 1-506-451-6826

## **Mission:**

The Pond-Deshpande Centre (PDC) is a catalyst for entrepreneurship and innovation in New Brunswick and our region. The PDC believes that to help create Atlantic Canada's next economy, it is imperative to empower aspiring entrepreneurs and innovators and provide *The Right Support*, *The Right Tools at the Right Time*. This is accomplished through programming and support as well as promotion of collaboration among entrepreneurs, emerging companies, students, faculty and alumni. In addition, we facilitate connections and dialogue on a local, national and global scale.

#### **Programs and Resources:**

Resources and programs are available to assist early-stage entrepreneurs and innovators, with high-impact ideas that have the potential for scalability.

Through engaging with post-secondary students at universities and colleges, the PDC facilitates the development of youth entrepreneurs through its <u>Student Ambassador Program</u> and the Youth Entrepreneurship (YES) Atlantic Summit. As such, they are inspired to develop their own ideas, pursue their own purpose-driven paths, and create their own futures while providing opportunities for others. Importantly, they have begun to change the narrative of the region.

The PDC promotes and inspires social innovation in the region through programs such as the <u>B4C</u> (Be.For.Change) Social Venture Accelerator for triple bottom line companies and <u>NouLAB</u>, Atlantic Canada's first Social Innovation Lab.

## Model / Approach:

The Pond-Deshpande Centre believes that coupling innovative new ideas with deep, relevant, contextual knowledge significantly increases the probability of creating sustainable, scalable and high-impact enterprises. The PDC helps encourage the building of entrepreneurial ecosystems that enable connections between innovative ideas and relevant expertise.

**Spreading the Entrepreneurial Mindset:** To increase awareness and to strengthen knowledge and skills capacity for entrepreneurial and leadership development.

**Convening and Networking:** To nurture and facilitate ties between individuals and organizations and to showcase successful endeavours.

**Community engagement:** To increase sharing of information, good practices, and other resources; encourage mentoring, and to develop socially responsible leadership.

**Growing Startups and Local Business:** To help jumpstart projects where an investment might enable individuals and organizations to achieve critical milestones on their path towards self-sustainability and scalability.

## **Contact Information:**

46 Dineen Drive, Suite 134, National Research Council Building, University of New Brunswick, P.O. Box 4400, Fredericton, New Brunswick E3B 5A3 Telephone: 1-506-451-6826 Email: <u>innovate@unb.ca</u>

# POST-SECONDARY EDUCATION, TRAINING, AND LABOUR GOVERNMENT OF NEW BRUNSWICK (DPETL) www2.gnb.ca

1-506-453-2597

## Mission:

Foster an educated and productive population by providing leadership, programs and services contributing to a prosperous New Brunswick.

## **Support:**

Post-secondary financing; Apprenticeship and training programs; Services and programs to: Employers, Job seekers, Students, Adult learners, and Workers. Programs aimed at attracting newcomers to settle in New Brunswick.

#### **Sectors:**

Student Financial Services; Apprenticeship Training; Employment programs; Adult Learning and Literacy; Libraries; Labour market information; Labour Relations; <u>Population Growth</u>.

## **Target population:**

Students, Employers, Workers, Immigrants, Community Service Providers, Women, Persons with Disabilities, Youth, Aboriginal, Persons with employment barriers, and other under-represented groups.

#### **Programs and Services:**

PETL plays a major role in helping students and adult learners, job seekers, and employers in New Brunswick.

The department is responsible for coordinating student financial assistance and support for students entering post-secondary studies, including <u>Apprenticeship</u> opportunities. In addition, the department works to develop and administer a suite of programs and services that support New Brunswickers in gaining the skills and training needed to balance the labour market.

Employment Counselling, Job Search and Employment tools can be accessed in all offices. <u>Training and Employment Support Services</u> assists individuals with permanent or long-term disabilities. The <u>Work Ability Program</u> provides work experience opportunities to unemployed individuals with employment barriers. The <u>Workforce Expansion Program</u> allows employers to hire eligible unemployed New Brunswickers to help them develop workplace skills. The program provides a separate incentive for employers to hire recent graduates through the <u>One-Job Pledge</u> and assistance is available for those who want to create a new business through the <u>Self-Employment Benefit Program</u>. <u>Workplace Essential Skills</u> training is aimed at helping adults who are employed or seeking employment and who require additional skills to succeed. It

is also available to employers who are experiencing skilled labour shortages and in need of recruitment support.

The department is responsible for overseeing settlement services for <u>immigrants and newcomers</u>. In addition, the department manages the <u>New Brunswick Public Library Service</u>, which runs many local programs to assist New Brunswickers with literacy support and obtain job seeking skills.

PETL also ensures New Brunswickers are protected under the *Employment Standards Act* and the *Industrial Relations Act*, and provides employers and job seekers with current <u>Labour Market</u> <u>Information</u>. The department provides the gateway to <u>employers</u>' and <u>workers</u>' advocates for matters pertaining to workers' compensation.

## **Contact Information:**

General Information: Post-Secondary Education, Training and Labour Chestnut Complex, 470 York Street, P.O. Box 6000, Fredericton, New Brunswick E3B 5H1 Telephone: 1-506-453-2597 Fax: 1-506-453-3618 Email: <u>dpetlinfo@gnb.ca</u>

## **PETL Offices:**

Bathurst: 275 Main Street, Suite 300, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506-549-5766 Fax: 1-506-549-5782 Campbellton: 157 Water Street, Campbellton, New Brunswick E3N 3L4 Telephone: 1-506-789-2411 Fax: 1-506-759-6696 Caraquet: 20E St-Pierre Blvd West, Place Bellevue, Caraquet, New Brunswick E1W 1B7 Telephone: 1-506-726-2639 Fax: 1-506-726-2728 Dieppe: Place 1604, 200 Champlain Street, Suite 320, P. O. Box 5001, Dieppe, New Brunswick E1A 1P1 Telephone: 1-506-869-6944 Fax: 1-506-869-6608 Edmundston: 121 de l'Église Street, Suite 308, P. O. Box 5001 Edmundston, New Brunswick E3V 1J9 Telephone: 1-506-735-2677 Fax: 1-506-735-2527 Fredericton: 300 St. Mary's Street, P. O. Box 6000, Fredericton, New Brunswick E3A 2S4 Telephone: 1-506-453-2377 Fax: 1-506-444-5189 Grand Falls: 160 Réservoir Street, Suite 101, Grand Falls, New Brunswick E3Z 1G1 Telephone: 1-506-473-7572 Fax: 1-506-473-7574 Miramichi: 152 Pleasant Street, Miramichi, New Brunswick E1V 1Y1 Telephone: 1-506-627-4000 Fax: 1-506-624-5482 Moncton: Apprenticeship and Occupational Certification, 1234 Mountain Road, Moncton New Brunswick E1C 8H9 Telephone: 1-506-856-2236

**Directory of Business Service Providers in New Brunswick** 

Canada Business Entreprises Canada

Neguac: 430 Principale Street, Neguac, New Brunswick E9G 1M9 Telephone: 1-506-776-3996 Fax: 1-506-776-3807 Perth-Andover: 19 Station Street, Perth-Andover, New Brunswick E7H 4Y2 Telephone: 1-506-273-4559 Fax: 1-506-273-2195 Richibucto: 25 Cartier Blvd, Unit 149, Richibucto, New Brunswick E4W 3W7 Telephone: 1-506-523-7602 Fax: 1-506-523-4633 Sackville: 170 Main Street, Unit C-1, Sackville, New Brunswick E4L 4B4 Telephone: 1-506-869-6944 Fax: 1-506-364-4304 Saint John: 1 Agar Place, Saint John, New Brunswick E2L 5G4 Telephone: 1-506-643-7258 Fax: 1-506-643-7443 Shediac: 342 Main Street, Centre-Ville Mall, Unit 144, Shediac, New Brunswick E4P 2E7 Telephone: 1-506-533-3325 Fax: 1-506-533-3340 Shippagan: 182 J.D. Gauthier Blvd, Shippagan, New Brunswick E8S 1P2 Telephone: 1-506-726-2639 Fax: 1-506-336-3036 St. Stephen: 73 Milltown Blvd, Ganong Place, Suite 202, St. Stephen, New Brunswick E3L 1G5 Telephone: 1-506-466-7627 Fax: 1-506-466-7462 Sussex: Sussex Provincial Building, 707 Main Street, Sussex, New Brunswick E4E 7H7 Fax: 1-506-432-6169 Telephone: 1-506-432-2110 **Tracadie**: Place Tracadie, 3514 Principale Street, 2<sup>nd</sup> Floor, Tracadie, New Brunswick E1X 1C9 Telephone: 1-506-726-2639 Fax: 1-506-394-3813 Woodstock: 111 Chapel Street, Unit 201, Woodstock, New Brunswick E7M 1G6 Telephone: 1-506-325-4406 Fax: 1-506-325-4491

# **REGIONAL DEVELOPMENT CORPORATION**

www.gnb.ca/rdc 1-506-453-2277

The Regional Development Corporation is the provincial Crown Corporation that plans, coordinates and implements regional and economic development initiatives for the Province of New Brunswick.

## **Mission Statement:**

Working in partnership to support the development priorities of New Brunswick.

## **Role & Objectives:**

The primary role of the Regional Development Corporation is to work with other governmental agencies, institutions and not-for-profit groups to ensure that economically challenged regions within New Brunswick are provided with the necessary tools and infrastructure required to attain their full potential in terms of community and economic development.

The Corporation is the lead provincial agency in the planning and negotiation of all Canada – New Brunswick economic development and infrastructure agreements save and except for highways. The Corporation also makes recommendations to Cabinet concerning provincial economic development priorities.

The Regional Development Corporation is also assigned, from time to time, specific initiatives and projects as directed by Cabinet.

#### **Services:**

<u>Community Events Programs</u>, the Program provides support to local governments and non-profit community based organizations for initiatives such as festivals, national events and volunteer recognition events.

<u>Family and Youth Capital Assistance Program</u>, assistance will be available to non-profit organizations, local service districts and/or municipalities engaged in youth and family related projects such as playgrounds, sports/recreational facilities, community centres and community equipment.

<u>Miramichi Regional Economic Development and Innovation Fund</u>, emphasizes investments to existing businesses that already generate economic development. The Fund will support local investments and will strongly encourage new business startups. The area eligible for assistance is defined by the boundaries of the county of Northumberland and the northern portion of Kent County. The Fund will provide incremental assistance of \$5 million per year for six years, until March 31, 2021.

<u>Northern New Brunswick Economic Development and Innovation Fund</u>, emphasize investments to existing businesses that already generate economic development. The Fund will support local investments and will strongly encourage new business startups. Areas eligible for assistance include those defined by the Victoria, Madawaska, Restigouche, and Gloucester county boundaries.

## **Contact Information:**

Address: Chancery Place, 675 King Street, Floor: 3, E3B 1E9 P.O. Box 6000, Fredericton, New Brunswick E3B 5H1 Telephone: 1-506-453-2277 Fax: 1-506-453-7988 Frequently Called Number: Youth Community Assistance Program, Francine Scott 1-506-453-8534 Email: <u>RDC-SDR@gnb.ca</u>

# RÉSEAU DE DÉVELOPPEMENT ÉCONOMIQUE ET D'EMPLOYABILITÉ DU N.-B. (RDÉE NB).

[Economic Development and Employability Network of New Brunswick]

www.rdee-nb.com

1-506-764-9876

### Mission:

RDÉE NB contributes to the economic and community growth of the francophone and Acadian communities in New Brunswick.

## Mandate:

To instigate, develop, and support strategies and initiatives meeting the needs of francophone and Acadian communities, and to contribute to the economic vitality of the Province.

### Areas:

- Community economic development
- Entrepreneurship
- Employability, and
- Economic immigration.

## **Clientele:**

Businesses, community organizations, francophone and Acadian individuals and communities in New Brunswick.

#### **Services:**

The RDÉE works with other organizations, businesses, and municipalities to instigate economic development initiatives for the New Brunswick francophone and Acadians communities. The organization plays a lead role in targeted project management while continuing to support community partners with some other projects.

In terms of employability, the RDÉE provides support at every step of the way to job seekers, ensuring their effective and efficient labour market preparation and integration, enhancing their skills in finding the right employment, retaining it, and adapting to the new labour market requirements. It also aims at improving communities' knowledge and understanding of the labour market allowing them to exploit the full potential of factors leading to their vitality. This sector particularly targets young people and innovative solutions. In the area of economic immigration, it supports employers in the hiring of francophone and skilled immigrant workers and supports immigrant candidates in understanding the NB labour market.

The Community Economic Development and Entrepreneurship sectors offer a variety of resources, including training opportunities to improve skills and better equip the francophone community.

The RDÉE is particularly active in initiatives that enable young people to develop their entrepreneurial skills and their involvement in the community. Moreover, these sectors value tourism, the green economy, the development of companies, and all this in an approach based on the consultation of the partners.

### **Contact Information:**

RDÉE NB, 1040 Park Street, Unit 3, Paquetville, New Brunswick E8R 1J7 Telephone: 1-506-764-9876 Fax: 1-506-764-9874 Email: <u>adminREDEENB@cenb.com</u>

## RESTIGOUCHE ENTREPRENEURSHIP CENTRE INC. www.entrepreneurshipcentre.ca 1-506-753-4570

#### **Mission:**

To develop an entrepreneurial culture in the region and raise awareness so that the community sees entrepreneurship as a viable career choice. The REC also offers a personal growth component providing self-development and self-belief guidance allowing individuals to achieve their full potential.

### **Target population:**

- <u>Entrepreneurial component</u>: Youth; young entrepreneurs (up to 34 years of age); established businesses; potential entrepreneurs; organizations.
- <u>Personal Growth component</u>: People of all ages.

#### **Services:**

#### **Entrepreneurial Component**

- Workshops for Businesses, Organizations and the General Community
- Promoting Entrepreneurship in Restigouche County
- Various Workshops Tailored for Organizations
- Entrepreneurial Initiatives
- Entrepreneurial Markets

#### **Personal Growth Component**

- Workshops in Schools
- Workshops for the General Public
- Workshops for Organizations

#### Youth Entrepreneurship Component

- Personalized Business Advice (34 years of age and under)
- Break Into Business Camps
- Student Entrepreneurship Program
- Entrepreneurial Initiatives
- Business Networks

#### **Contact Information:**

41 A Water Street, Campbellton, New Brunswick E3N 1A6 Telephone: 1-506-753-4570 Fax: 1-506-753-4568 Email: <u>info@cer-rec.ca</u>

## SERVICE CANADA www.servicecanada.gc.ca 1-800-O-Canada (1-800-622-6232)

Service Canada is a federal institution that is part of <u>Employment and Social Development Canada</u> (ESDC). ESDC works to improve the standard of living and quality of life for all Canadians by promoting a labour force that is highly skilled, and an efficient and inclusive labour market.

Service Canada works with partners to provide Canadians with a single point of access to a wide range of government services and benefits through the Internet, by telephone, in person, or by mail.

Service Canada offers many programs and resources for <u>employers</u>, including information on the Record of Employment (ROE), programs to assist employers and workers, Employment Insurance fund programs and a tool to calculate deductions for Employment Insurance.

### **Business and industry:**

The <u>Business and industry</u> site provides information on human resources management. The <u>Hiring</u> and <u>managing employees</u>' section offers information on payroll, wages and other human resources obligations. It also contains advice on recruiting, training and managing employees.

Employers can access comprehensive <u>Employment Insurance information</u> online. <u>ROE Web</u> is a secure, easy-to-use online application that allows employers to create, submit, retrieve and amend records of employment.

In addition, an <u>Employment Insurance premium reduction</u> is available to eligible employers.

Listing and description of <u>employment programs</u> are posted online to facilitate access for employers.

Find a Service Canada Office in New Brunswick.

#### **Contact Information:**

Toll-free within Canada and the United States: 1-800-367-5693 TTY: 1-855-881-9874 The Employer Contact Centre is available Monday to Friday from 7:00 a.m. to 8:00 p.m., Eastern Time.

## SERVICE NEW BRUNSWICK www.snb.ca 1-888-762-8600

Quick, secure access to services, products and information. Online or in-person service.

## Mandate:

Improving the way government works and making government services more accessible, being stewards for authoritative information.

### Services:

Service New Brunswick offers an array of services to businesses and business people, in person or online. <u>BizPal</u> is an online, one-stop service for entrepreneurs that simplifies the process of finding information on business permits and licences from all levels of government. The <u>Corporate</u> <u>Registry</u> provides a rich database and many products and services as well as <u>links</u> of interest to businesses.

The New Brunswick Opportunities Network (<u>NBON</u>) can also be accessed through Service New Brunswick's website. NBON provides the official tender documents for goods and services, and makes tender notices for transportation and building construction issued on behalf of the province available free of charge. This site also contains some tender opportunities issued by other public sector bodies. The NBON toll-free help line is available at 1-800- 561-1422.

In addition, SNB's site contains various registration and licensing forms, helpful information, as well as quick links to other business related department and agency websites.

SNB.ca offers a wealth of information and opportunities to streamline administrative procedures that can be performed in a fraction of the time.

## **Contact Information:**

Mailing Address: Service New Brunswick, Westmorland Place, P.O. Box 1998, Fredericton, New Brunswick E3B 5G4 General Information: 1-506-457-3581 Fax: 1-506-453-5384 Teleservices: 1-888-762-8600 Email: <u>snb@snb.ca</u>

#### **SNB Offices -- In-person Service:**

**Bathurst**: Executive Tower, 161 Main Street, Bathurst, New Brunswick E2A 1A6 Telephone: 1-506-547-2522

**Bouctouche**: Place LeBourg, 193 Irving Boulevard, Suite 13, Bouctouche, New Brunswick E4S 3K4 Telephone: 1-506-743-7289

**Burton**: Burton Courthouse, 23 Route 102, Burton, New Brunswick E2V 2Y6 Telephone: 1-506-357-4083

**Campbellton**: City Centre Mall, 157 Water Street, Campbellton, New Brunswick E3N 3L4 Telephone: 1-506-789-2210

**Campobello**: (*Seasonal*) 44 Route 774, Welshpool, New Brunswick E5E 1A3 Telephone: 1-506-752-7018

**Caraquet**: 127 St-Pierre Boulevard West, Caraquet, New Brunswick E1W 1B6 Telephone: 1-506-727-7013

**Chipman**: SNB Building, 10 Civic Court, Unit 2, Chipman, New Brunswick E4A 2H9 Telephone: 1-506-339-7035

**Dalhousie**: The Promenade, 410 William Street, Unit 4, Dalhousie, New Brunswick E8C 2X4 Telephone: 1-506-684-7566

**Dieppe**: Place 1604, 200 Champlain Street, Dieppe, New Brunswick E1A 1P1 Telephone: 1-506-869-6222

**Doaktown**: 272 Main Street, Doaktown, New Brunswick E9C 1B2 Telephone: 1-506-365-2005

**Edmundston**: Carrefour Assomption, 121 de l'Église Street, Edmundston, New Brunswick E3V 1J9

Telephone: 1-506-735-2000

**Florenceville-Bristol**: 8850 Main Street, Unit 1, Florenceville-Bristol, New Brunswick E7L 2A1 Telephone: 1-506-392-5108

**Fredericton**: City Centre, 432 Queen Street, Fredericton, New Brunswick E3B 1B6 Telephone: 1-506-453-2834

**Grand Falls**: Grand Falls Municipal Complex, 131 Pleasant Street, Grand Falls, New Brunswick E3Z 1G1

Telephone: 1-506-475-4088

**Grand Manan**: Provincial Building, 582 Route 776, Grand Manan, New Brunswick E5G 2C9 Telephone: 1-506-662-7020

**Hampton**: 410 William Bell Drive, Unit 1, Hampton, New Brunswick E5N 2C2 Telephone: 1-506-832-6002

**Kedgwick**: 196 Notre-Dame Street, Kedgwick, New Brunswick E8B 0A4 Telephone: 1-506-284-3400

**Miramichi**: 360 Pleasant Street, Miramichi, New Brunswick E1V 1X3 Telephone: 1-506-627-4555

**Moncton**: Assumption Place, 770 Main Street, Moncton, New Brunswick E1C 1E7 Telephone: 1-506-856-2204

**Neguac**: 946 Principale Street, Neguac, New Brunswick E9G 1N7 Telephone: 1-506-776-3180

**Perth-Andover**: West Riverside Plaza, 1123 West Riverside Drive, Perth-Andover, New Brunswick E7H 5G5 Telephone: 1-506-273-5901

**Plaster Rock**: 139 Main Street, Plaster Rock, New Brunswick E7G 2H2 Telephone: 1-506-356-6002

**Richibucto**: Newstart Building, 9239 Main Street, Richibucto, New Brunswick E4W 4B4 Telephone: 1-506-523-7725

**Sackville**: 112 Main Street, Unit A, Sackville, New Brunswick E4L 0C3 Telephone: 1-506-364-4076

**Saint John**: 15 King's Square North, Saint John, New Brunswick E2L 1E6 Telephone: 1-506-658-2500

**Shediac**: Centreville Mall, 342 Main Street, Unit 147, Shediac, New Brunswick E4P 2E7 Telephone: 1-506-533-3330

**Shippagan**: 185B 1<sup>re</sup> Street, Shippagan, New Brunswick E8S 1S8 Telephone: 1-506-336-3017

**St. George**: 242 Main Street, Upper Letang, New Brunswick E5C 3V1 Telephone: 1-506-755-4004

**St. Stephen**: Ganong Place, 73 Milltown Boulevard, St. Stephen, New Brunswick E3L 1G5 Telephone: 1-506-467-3015

**Sussex**: NB Power Building, 90 Leonard Drive, Sussex, New Brunswick E4E 2R3 Telephone: 1-506-432-2006

**Tracadie**: Place du Moulin, 447 du Moulin Street, Tracadie, New Brunswick E1X 1A4 Telephone: 1-506-394-3711

**Woodstock**: Bicentennial Place, 200 King Street, Room 100, Woodstock, New Brunswick E7M 1Z7

Telephone: 1-506-325-4404

## SKILLS CANADA NEW BRUNSWICK www.skillscanada.nb.ca 1-506-457-2762

## About:

Skills Canada New Brunswick is a not-for-profit organization devoted to the promotion of the career opportunities in the trades and technical careers to youth. Established in 1998, Skills Canada New Brunswick serves as a link between employers, educators, labour groups and the government to reposition trade and technical careers as a first choice career option for youth in New Brunswick.

It is a part of the national association, Skills Canada, which has offices in each territory and province in Canada.

To meet current demands and in anticipation of future trends, Skill Canada NB works to equip young minds with the skills that will help Canada compete successfully in a drastically changing world market. This is accomplished through programming targeted at high school and post-secondary students.

The main activities are the interactive skills competitions that are held in different locations across the province each year in over 30 different contest areas. These industry and government supported events reflect industry standard scenarios and test the ability and knowledge of our student participants. In every contest, the highest scoring competitor is then invited to join Team Skills Canada New Brunswick which competes at the annual Skills Canada National Competition.

## **Contact Information:**

527 Beaverbrook Court, Suite 426, Fredericton, New Brunswick E3B 1X6 Telephone: 1-506-457-2762 Fax: 1-506-453-5317 Email: <u>newbrunswick@skillscanada.com</u>

# SPRINGBOARD ATLANTIC INC.

www.springboardatlantic.ca/

1-902-421-5678

#### **Role:**

Springboard is the commercialization and industry liaison network of Atlantic Canada, it provides longterm support and growth opportunities to Atlantic Canada's economy through the delivery of research outcomes and capacity, as well as both technology and knowledge transfer from education institutions to industry.

### Mission:

Enhance the economic development and mobilize innovation by accelerating technology and knowledge transfer to the private sector through industry engagement. Springboard programs provide:

- Subsidized support for industry engagement positions
- Central support services, and access to expertise
- Funding to support industry technology development, acceleration, industry engagement, and the protection of intellectual property.

## **Programs and Services:**

<u>Atlantic Investment Opportunities Program (IOP):</u> helps solve the problem of timing and matches the right investors with the right start-up at the right time. The program strives to identify the best startup companies from Atlantic Canada available today, and pairs them with identified investors in key target markets. Looking for start-ups with the potent mix of high growth potential, validated business model, talented team, and export focus.

Programs provided in collaboration with the Atlantic Canada Opportunities Agency (ACOA):

**FTE Contribution Program**: Helps to support 29 full-time equivalent (FTE) positions at universities and colleges throughout Atlantic Canada. Springboard members receive funding for Industry Liaison Officers, Technology Transfer Officers, and Intellectual Property Management positions under this program.

**Innovation Mobilization Program:** The Innovation Mobilization (IM) Program provides service to all Springboard members, supporting industry engagement and advancing ideas. Industry can collaborate with our network members in order to access this funding. Applications for the IM Program must be submitted by a Springboard Atlantic to qualify for funding. Please contact a <u>Springboard member</u> or <u>central office</u> for more information.

# **FUNDING CATEGORIES:**

<u>Industry Engagement</u>: The Industry Engagement program connects skilled professionals in academia with like-minded contacts in industry to drive new collaborations and support research

commercialization in Atlantic Canada. A maximum project cost of up to \$15,000 per project is available.

<u>Patent and Legal</u>: The goal of this funding is to provide support for the assessment and protection of ideas with commercial potential. All forms of <u>intellectual property</u> are eligible e.g. patents, industry designs, copyright, trademarking etc. A maximum project cost of up to \$15,000 per project is available.

<u>Proof of Concept</u>: The goal of this funding is to provide support for developing early stage ideas, from a lab bench to a working prototype or equivalent (e.g. software beta). The goal is to support development towards a commercial opportunity. A maximum project cost of up to \$20,000 per project is available.

<u>Marketing Support</u>: The goal of this funding is to validate the commercial potential of an idea. This funding supports market assessment and prototype development. A maximum project cost of up to \$25,000 per project is available.

## **Contact Information:**

Springboard Atlantic Inc., 1344 Summer Street, Suite 125, Halifax, Nova Scotia B3H 0A8 Telephone: 1-902-421-5678 Fax: 1-902-421-2733 Email: info@springboardatlantic.ca

## 3+ CORPORATION

#### DIEPPE, MONCTON and RIVERVIEW'S ECONOMIC DEVELOPMENT CORPORATION

<u>www.3plus.ca</u> 1-888-577-0000

### Mission:

3+, the economic development corporation for the cities of Dieppe, Moncton and Riverview, leveraging their regional assets to foster new job creation, to enhance their prosperity, and to improve their overall competitiveness.

#### Services:

The Corporation offers various services tailored to attract new investment in the region; to help existing businesses expand, to provide data, market intelligence and knowledge to the economic development stakeholders, and to build the entrepreneurship ecosystem to fuel the economic growth and attract the workforce.

In the Main Office, 3+ offers the following services:

- Investment Attraction
- Sector Development
- Market Analysis

At the Business Services Centre:

- Business Immigration Services
- Emerging Entrepreneurs
- Startups and Business Expansion

#### **Offices in Moncton:**

**3+ Main Office**: 1273 Main Street, Suite 250, Moncton, New Brunswick E1C 0P4 Telephone: 1-506-858-9550 Fax: 1-506-859-7791

**3+ Business Services Centre**: 735 Main Street, Suite 202, Moncton, New Brunswick E1C 1E5 Telephone: 1-506-858-9550 Fax: 1-506-859-7791 Email: <u>info@3plus.ca</u>

# TOURISM, HERITAGE AND CULTURE GOVERNMENT OF NEW BRUNSWICK

<u>www2.gnb.ca</u> 1-506- 453-3115

#### Mission:

Focus on the development, preservation and promotion of New Brunswick by building on its rich base of natural, cultural and heritage assets.

#### **Programs and Services:**

The Department provides various financial assistance and grants for activities related to art, culture, heritage and history. Few examples: The Arts Groups - Literary Promotion Grant provides grants to assist in covering some of the costs of large-scale projects/activities/initiatives that encourage broad-based knowledge and awareness of the literary arts within the community. Strategic Initiatives Fund aims to assist arts and culture organizations with the implementation of initiatives that enhance growth, professionalism, and sustainable contributions to the cultural sector. On the other end of the scope of activities, the Trail Infrastructure Fund provides a matching grant program for trail development proposals that will be evaluated using tourism marketreadiness criteria. Proposals that meet the ideals of establishing a strategically located, safe and sustainable GNB Designated Trail Network, and have the greatest potential to contribute to tourism based community economic development. Film - Short Film Venture Program assists emerging New Brunswick filmmakers who have a serious interest in establishing a career in filmmaking and in producing a "calling card" film. The program is an initiative of the department in cooperation with the New Brunswick Filmmakers, Co-operative of Fredericton, NB. These are but few of the many programs aimed at arts in general, arts organizations, book publishing, films, fine craft, heritage fairs, Games of la Francophonie, music, heritage and historical places, museums, sport and recreation organizations, toponymy (individual and organizational requests), and so on. The complete spectrum of opportunities can be found online in the services description page.

#### **Contact Information:**

Marysville Place, 20 McGloin Street, 4<sup>th</sup> Floor, Fredericton, New Brunswick E3A 5T8 Mailing Address: P.O. Box 6000, Fredericton, New Brunswick E3B 5H1 Telephone: 1-506-453-3115 Fax: 1-506- 457-4984 Email: thcpcinfo@gnb.ca

The Department has many points of services throughout the province.

## ULNOOWEG DEVELOPMENT GROUP INC.

For Aboriginal Atlantic Canada Businesses www.ulnooweg.ca 1-888-766-2376

#### **Mission:**

Provide access to capital and business support services to Aboriginal entrepreneurs in Atlantic Canada.

#### **Support:**

Loans and access to capital; business advisory services.

### **Target population:**

Aboriginal population

#### **Services:**

Business loans; information on the lending process and on other sources of available funding.

Services provided to businesses include advice and assistance in business planning, new product or process development, assessment of business needs and determination of a strategy for growth; assistance in seeking other financing sources, personalized help to complete the Ulnooweg loan application. Also available, assistance with financial services, business-related training, and mentoring services. Financing for local, domestic, or export oriented marketing initiatives for Aboriginal entrepreneurs.

The Ulnooweg Development Group makes available to users and clients an online Atlantic Aboriginal <u>Business Directory</u>, with an option to view all businesses and an opportunity to register one's business in the directory.

#### **Contact Information:**

Main Office: 835 Willow Street, Truro, Nova Scotia B2N 6N8
Mailing Address: P. O. Box 1259 Truro, Nova Scotia B2N 5N2
Telephone: 1-902-893-7379 Fax: 1-902-893-0353
Eel River Bar, Financial Education Centre: 11 Main Street, Unit 211, Eel River Bar First
Nation, New Brunswick E8C 1A1
Toll free: 1-888-766-2376

## VENN INNOVATION INC. www.venninnovation.com 1-506-857-8324

See Accelarators' section.

# **ACCELERATORS, INCUBATORS, AND ENABLERS**

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# THE CANADIAN DIGITAL MEDIA NETWORK (CDMN) www.cdmn.ca/

The Canadian Digital Media Network (CDMN), is a network of 27 regional innovation hubs across Canada, all focused on supporting Canada's digital entrepreneurs. Designated a federal Centre of Excellence in Commercialization and Research, CDMN is dedicated to establishing Canada as a world leader in the digital economy. CDMN programs are offered through the network and provide tech companies with national and international opportunities via workshops, tools, events, and funding opportunities. Three of these programs, Get There, Passport Program, and Soft Landing, are available through Venn Innovation. <u>Connect with Telefonica</u> offers an opportunity for Canadian companies to explore strategic collaborations, partnerships, investments, and acquisitions. CDMN is also a founding member of <u>Canada's Open Data Exchange</u>.

Email: info@cdmn.ca

## C100 www.thec100.org/

## Supporting Canadian Technology in the Silicon Valley

C100 is non-profit, member-driven association of Canadian business leaders based in the San Francisco Bay Area. These successful entrepreneurs, investors, and senior corporate leaders form a dynamic group of citizens dedicated to giving back to the Canadian innovation economy and fostering the next generation of successful entrepreneurs and innovative companies in Canada. They do so through programs, such as CEO Summit and 48Hrs in the Valley, and through consultation with corporate leaders and policy-makers to provide key insights so Canadians can build world class companies where we need them: in Canada. They bring "The Best of Silicon Valley to Accelerate Canada's Innovation Economy". For more information, please visit <a href="http://www.thec100.org/">http://www.thec100.org/</a>

# NETWORKS OF CENTRES OF EXCELLENCE OF CANADA (NCE) www.nce-rce.gc.ca

Canada's global economic competitiveness depends on making new discoveries and transforming them into products, services and processes that improve the lives of Canadians. To meet this challenge, the Networks of Centres of Excellence (NCE) offers a suite of programs that mobilize Canada's best research, development and entrepreneurial expertise and focus it on specific issues and strategic areas.

NCE programs meet Canada's needs to focus a critical mass of research resources on social and economic challenges, commercialize and apply more of its homegrown research breakthroughs, increase private-sector R&D, and train highly qualified people. As economic and social needs change, programs have evolved to address new challenges.

By harnessing the best talent in the natural sciences, engineering, social sciences and health sciences, NCE programs help build a more advanced, healthy, competitive and prosperous country. Four national programs bring together the right mix of people and organizations to address important issues for Canadians:

<u>Networks of Centres of Excellence (NCE)</u> (includes the <u>NCE Knowledge Mobilization [NCE-KM]</u>, the <u>Canada-India Research Centre of Excellence [CIRCE]</u> and the <u>NCE International</u> <u>Knowledge Translation Platforms [NCE-IKTP]</u> initiatives)

Centres of Excellence for Commercialization and Research (CECR)

Business-Led Networks of Centres of Excellence (BL-NCE)

## **Contact Information:**

350 Albert Street, 16<sup>th</sup> Floor mailroom Ottawa, Ontario K1A 1H5 Telephone: 1-613-995-6010 Fax: 1-613-992-7356 Email: <u>info@nce-ece.gc.ca</u>



Where ideas take flight

## About:

Provides entrepreneurs' access to mentors, targeted programming, and networking space and tools to take them from startup phase to commercialization.

Planet Hatch represents commitment and collaboration from dozens of partners across the region to grow the ranks of entrepreneurs and their likelihood of success.

#### **Programs:**

Through partnerships, Planet Hatch enables access to ten <u>incubation and acceleration programs</u> for startup, early, and growth-stage businesses. <u>Sartups</u> can find there, advice, guidance, resources, and tools needed to help launch their business. Information and links to many other programs can be found under the tab *Programs* of <u>the site</u>.

Canada's New <u>Startup Visa</u>, available through Planet Hatch, will help to attract top entrepreneurial talent in the Knowledge Industry (IT, cybersecurity, biotechnology and life sciences, aerospace and defence, advanced manufacturing and design, clean technology). Email: <u>suv@planethatch.com</u>

## **Contact Information:**

Planet Hatch, 50 Crowther Lane, Suite 140, Fredericton, New Brunswick E3C 0J1 Telephone: 1-506-453-7150 Email: <u>info@planethatch.com</u>



Atlantic Canada's Startup Accelerator

Propel ICT is a startup accelerator serving entrepreneurs throughout Atlantic Canada. Propel's mission is to educate and mentor entrepreneurs with the goal of launching Atlantic Canada's first billion dollar tech company.

Since 2004, 200 companies have graduated from one of Propel ICT's accelerator programs: Launch, and Build. The six-month focused <u>Growth</u> program helps leaders of growing ICT companies who are ready to take the next step in their evolution. Each program gives entrepreneurs the tools they need to rapidly grow their business, tailored to their stage in the startup lifecycle. Programs include workshops and presentations by top startup experts from across North America. To learn more, visit propelict.com or follow @propelict.

### **Contact Information:**

1 Germain Street, 18 th Floor, Saint John, NB E2L 4V1 Facebook | Twitter | LinkedIn Email: info@propelict.com

## STARTUP FREDERICTON www.startupfredericton.ca/

Following the community's Vision 2020 Economic Development Strategy process involving over 250 community and business stakeholders, Fredericton set a vision to become the Startup Capital of Canada by creating a strong and united ecosystem.

Subsequently, Fredericton's Startup Task Force was formed in order to achieve this goal. As part of this exercise, it combined forces with Startup Fredericton, a grassroots entrepreneur-driven movement dedicated to bringing together entrepreneurs and stakeholders.

In November 2016, Fredericton achieved its vision by receiving Startup Canada's 'Startup Community of the Year' award.

## TECHIMPACT www.techimpact.it/ 1-506-452-7519

Unlocking prosperity with technology.

#### **Mission:**

TechImpact recognizes the economic and social implications of our increasingly digital world. Their mission is to help our region embrace IT literacy and innovation as the cornerstone of our future prosperity.

#### **Priorities:**

- 1. Developing our Workforce
- 2. Building Businesses
- 3. Fostering Innovation

#### **Programs and Services:**

nb+ is a partnership between the Government of New Brunswick and TechImpact, an organization made up of local technology business leaders that advocates for a greater embrace of IT literacy and innovation as a strategy for economic growth. The goal is to help New Brunswick entrepreneurs and businesses develop and export world-leading digital products and services: <u>www.nbplus.org</u>

#### **Contact Information:**

Ed McGinley, CEO, TechImpact, 570 Queen Street, P.O. Box 72, Fredericton A, Fredericton, New Brunswick E3B 4Y2 Telephone: 1-506-452-7519, Cell: 1-506-461-3765 Email: <u>ed.mcginley@techimpact.it</u>

## VENN INNOVATION INC. www.venninnovation.com 1-506-857-8324

Venn is committed to creating a dynamic, globally successful technology industry in New Brunswick that is driven by strategic partnerships, meaningful collaborations, and enhanced cooperation between the business community, the academic and research community, and the government sector. Venn offers services to tech and innovation companies in sectors such as ICT, bio and life sciences, and clean energy. It provides companies across New Brunswick with access to quality professional development programming, world class mentoring and advisory services, talent and capital, and connections.

## **Programs and Services:**

#### **Generating Insights for Business Strategy**

Delivered in conjunction with regional partners across Atlantic Canada, Venn's competitive intelligence program is a training program for growth-stage companies that want to grow their business globally. By learning the essential skills and methodologies to understand your company's place in your operating environment, you can inform your strategy and be more competitive in the marketplace.

#### Venn Market Intelligence

Knowing your market is vital to success in today's day and age. Our market intelligence (MI) program enables tech and innovation-focused companies that are under \$1M in revenue and less than \$5M in private investment to gain insights from premium MI resources and services.

#### **Target Program**

You're growing and need to connect with your next global customer? Venn's target program provides financial assistance to export-ready, technology-based SMEs to help them identify and capture qualified leads and grow their business in export markets.

#### **CDMN Soft Landing**

This program helps mature startups and SMEs gain exposure to opportunities around the globe. The program can be used to enter new markets, close international sales, land investments and attract new partners abroad. Apply and get approved, and you'll gain access to a maximum of \$4,000 in reimbursable expenses to help with travel and accommodation costs. Need space abroad? The program will also help with workspace costs abroad for co-working space, accelerators or incubators for up to three months.

#### **CDMN Passport**

The CDMN Passport program enables companies to access temporary workspace at no cost from participating CDMN hubs. Accepted companies can gain short-term use of a physical location and business amenities as available.

#### **CDMN Get There**

This program provides \$2,000 to help support travel costs to aid in securing new business and making connections in Silicon Valley or New York City. Designed for pre-revenue or very early revenue startups, it can provide the support that early-stage companies need to help them get to San Francisco or NYC, for the first-time for business.

#### **Immigration Support**

Venn Innovation is a NB's Designated Referral Partner for the <u>Ministry of Employment</u> and <u>Social Development Canada (ESDC)</u> and the <u>Ministry of Immigration</u>, <u>Refugees and</u> <u>Citizenship Canada (IRCC)</u>, and works in coordination with the <u>Atlantic Canada</u> <u>Opportunities Agency (ACOA)</u> to support the roll-out of the <u>Federal Global Skills Strategy</u> by referring NB-based technology companies that meet the programs' requirements and qualifications.

#### Venn Garage

The Venn Garage is a non-cohort based program designed to help New Brunswick residents better test and validate their startup idea, acquire early adopter customers and initial funding, and prepare their startup team for successful entry into leading accelerators. Located in Moncton, the Venn Garage matches entrepreneurs with the resources needed to take their startup idea to the next level.

#### **InspireNB**

<u>InspireNB</u> connects youth and career seekers with employers, career coaches, and opportunities within New Brunswick communities.

#### Venn Centre

Venn Centre is the meeting place for the New Brunswick innovation and tech community in the Greater Moncton region. Venn has two boardrooms catered for groups of 6 to 10 people, as well as an Event Centre that can easily accommodate up to 60 people. Whether it is a corporate social event, lunch and learn, annual meeting or other event, Venn's space can be refined to meet various needs.

#### **Powered by Networks**

Venn's network of regional, national and international partners provides the strategic connections and collaborations to bring companies to the next level.

#### **Contact Information:**

735 Main Street, Suite 201, Moncton, New Brunswick E1C 1E5 Telephone: 1-506-857-8324 Email: <u>info@venninnovation.com</u>

# WALLACE McCAIN INSTITUTE – UNIVERSITY OF NEW BRUNSWICK www.wallacemccaininstitute.com 1-506-855-9944

## Mission:

The Wallace McCain Institute at UNB runs a variety of programs for high potential entrepreneurs to give them what they need to succeed.

## **Key Programs:**

- <u>Entrepreneurial Leaders Program<sup>TM</sup> (ELP)</u> If you are an entrepreneur who wishes to reach your full potential and maintain your head office in the Greater Atlantic Area, then you are encouraged to apply for the Entrepreneurial Leaders Program (ELP<sup>TM</sup>). This program provides members with experiential learning to build better business judgment.
- <u>Dine & Dive</u> offers entrepreneurs throughout Atlantic Canada the opportunity to meet with an Advisor Pod over a dinner to undergo a 'deep dive' on their business and its key challenges. This consists of up to 3 hours of interactive dialog among the group to work through issues, provide advice or network to help you work through those challenges. The WMI offers a variety of dates and cities to choose from for a Dine & Dive and the Client registration is updated regularly with new dates the Advisor Pods make available.
- <u>EChO Family Business Peer to Peer Group</u>. It is critical to assure that multi-generational family businesses continue to be headquartered in the Greater Atlantic Area. The next generation faces unique challenges as they establish their own identity as part of their family business. The goal is to provide a network of peer to peer support to the next generation of family business leaders in order to improve succession success.
- <u>2iC Second-in-Command</u>. After years of working with founders, presidents and CEOs, it is clear that the most important thing they need to succeed is not access to capital but rather **access to great people**. This peer group is designed for the go-to person that helps a CEO translate their dream into reality.
- <u>Our Top Talent</u> is an annual "Dragon's Den" like competition for graduating students entering the job market. The goal is to connect students with NB business leaders.

## **Contact Information:**

**Physical Address**: Beaverbrook House, 127 Carleton Street, Saint John, New Brunswick E2L 2Z6

**Mailing Address:** Wallace McCain Institute at the University of New Brunswick, P.O Box 4400, Fredericton, New Brunswick E3B 5A3

## Primary Programming Location: Upper Oxbow Lodge, 2260 Route 420, Sillikers,

New Brunswick E9E 1T4

Telephone: 1-506-855-9944 Email: info@wallacemacaininstitute.com

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POINTS OF SERVICE IN NEW BRUNSWICK

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# BATHURST

<u>ACOA</u> Northeast Office – Harbourview Place, Suite 212B, 275 Main Street, Bathurst, New Brunswick E2A 1A9 General Enquiries: 1-506-548-7420 Fax: 1-506-548-7722 Toll Free: 1-800- 561-4030

**Bathurst Economic Development** – City of Bathurst, City Hall Office, 150 St. George Street, Bathurst, New Brunswick E2A 1B5 Telephone: 1-506-548-0400 Fax: 1-506- 548-0581 Email: <u>city@bathurst.ca</u>

**BDC** – 275 Main Street, Suite 205, Bathurst, New Brunswick E2A 1A9 Telephone: 1-888-463-6232 Fax: 1-506-548-7381

**Business Immigrant Mentorship Program** – Kim Chamberlain, Coordinator, Business Immigration Mentorship Program Greater Bathurst Chamber of Commerce, 270 Douglas Avenue, Suite 101 Bathurst, New Brunswick E2A 1M9 Telephone: 1-506-548-5733 Email: <u>mentor@bathurstchamber.ca</u> www.bathurstchamber.ca

<u>CBDC – Chaleur</u> – 219 Main Street, Suite 3, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506- 548-5951 Fax: 1-506- 548-5008

**DPETL** – 275 Main Street, Suite 300, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506-547-2711

La Ruche-The Hive – Kim Chamberlain, <u>kim.chamberlain@bathurstchamber.ca</u> Telephone: 1-506-548-5733

**OpportunitiesNB**: Northeast District Office – 275 Main Street, Suite 400, Bathurst, New Brunswick E2A 1A9 Telephone: 1-506-547-2227 Fax: 1-506-547-2269

## Service Canada

Nicolas Denys Building, Floor 1, 120 Harbourview Boulevard, Bathurst, New Brunswick E2A 7R2

## Service New Brunswick

Executive Tower, 161 Main Street, Bathurst, New Brunswick E2A 1A6 Telephone: 1-506-547-2522

<u>Women in Business</u> – Northeast and Northumberland – 219 Main Street, Suite 3, Bathurst, New Brunswick E2A 1A9 Email: Julie Pinette <u>Julie.Pinette@cbdc.ca</u> Telephone: 1-506-546-2704 Fax: 1-506-548-5008

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# **BOUCTOUCHE**

<u>CBDC – Kent</u> – 190 Irving Blvd., Bouctouche, New Brunswick E4S 3L7 Telephone: 1-506- 743-2422 Fax: 1-506- 743-1033

## Women in Business - Southeast and Fundy - 190 Irving Boulevard, Bouctouche,

New Brunswick E4S 3L7 Telephone: 1-506-743-5441 Fax: 1-506-743-1033 Email: Kim Landry <u>kim.landry@cbdc.ca</u>

### Service New Brunswick

Place LeBourg, 193 Irving Boulevard, Bouctouche, New Brunswick E4S 3K4 Telephone: 1-506-743-7289

# **BURTON**

### Service New Brunswick

Burton Courthouse, 23 Route 102, Burton, New Brunswick E2V 2Y6 Telephone: 1-506-357-4083

# **CAMPBELLTON**

<u>ACOA</u> – 157 Water Street, Suite 111, Campbellton, New Brunswick E3N 3L3 General Enquiries: 1-506-789-4735 Fax: 1-506-789-4933 Email: information@acoa-apeca.gc.ca

**<u>Canada Business</u>** – P.O. Box 5002 Campbellton, New Brunswick E3N 3L3 Telephone: 1-888-576-4444 Fax: 1-506-789-4737 Email: <u>info.cb@acoa-apeca.gc.ca</u>

**<u>CBDC – Restigouche</u>** – 41 Water Street, Campbellton, New Brunswick E3N 1A6

Mailing Address: PO Box 1089, Campbellton, New Brunswick E3N 2G6 Telephone: 1-506-753-3344 Fax: 1-506-753-7131

**DPETL** – 157 Water Street, Suite 100, Campbellton, New Brunswick E3N 2L3 Telephone: 1-506-789-2411

**Restigouche Entrepreneurship Centre Inc.** – 41 A Water Street, Campbellton,

New Brunswick E3N 1A6 Telephone: 1-506-753-4570 Fax: 1-506-753-4568

### Service Canada

City Centre Mall, Suite 111, 157 Water Street, Campbellton, New Brunswick E3N 3L4

## Service New Brunswick

City Centre Mall, 157 Water Street, Campbellton, New Brunswick E3N 3L4 Telephone: 1-506-789-2210

# **CAMPOBELLO**

## Service New Brunswick

(*Seasonal*) 44 Route 774, Welshpool, New Brunswick E5E 1A3 Telephone: 1-506-752-7018

# CARAQUET

### **<u>Caraquet Economic Development</u>** – Town of Caraquet, 10 Colisée Street, P.O. Box 5695,

Caraquet, New Brunswick E1W 1B7 Telephone: 1-506-726-2727 Fax: 1-506-726-2660 Email: <u>ville@caraquet.ca</u>

## DPETL

20E St-Pierre Blvd West, Place Bellevue, Caraquet, New Brunswick E1W 1B7 Telephone: 1-506-726-2639

#### **Service Canada**

20E St-Pierre Blvd West, Place Bellevue, Caraquet, New Brunswick E1W 1B6

#### **Service New Brunswick**

127 St-Pierre Boulevard West, Caraquet, New Brunswick E1W 1B6 Telephone: 1-506-727-7013

# **CHIPMAN**

## Service New Brunswick

SNB Building, 10 Civic Court, Unit 2, Chipman, New Brunswick E4A 2H9 Telephone: 1-506-339-7035

# DALHOUSIE

#### Service Canada

Darlington Mall, 110 Plaza Boulevard, Dalhousie, New Brunswick E8C 2E2

## **Service New Brunswick**

The Promenade, 410 William Street, Unit 4, Dalhousie, New Brunswick E8C 2X4 Telephone: 1-506-684-7566

# DIEPPE

**Expansion Dieppe** – 333 Acadie Avenue, Dieppe, New Brunswick E1A 1G9 Telephone: 1-506-877-7847 Toll-free: 1-855-663-6886 Email: <u>expansiondieppe@dieppe.ca</u>

## Service New Brunswick

Place 1604, 200 Champlain Street, Dieppe, New Brunswick E1A 1P1 Telephone: 1-506-869-6222

<u>3+ CORPORATION</u> – Dieppe, Moncton and Riverview's Economic Development Corporation
 <u>3+ Main Office</u> – 1273 Main Street, Suite 250, Moncton, New Brunswick E1C 0P4
 Telephone: 1-506-858-9550 Fax: 1-506-859-7791
 <u>3+ Business Services Centre</u> – 735 Main Street, Suite 202, Moncton, New Brunswick E1C 1E5
 Telephone: 1-506-858-9550 Fax: 1-506-859-7791 Toll Free: 1-888-577-0000

# **DOAKTOWN**

## Service New Brunswick

272 Main Street, Doaktown, New Brunswick E9C 1B2 Telephone: 1-506-365-2005

## **EDMUNDSTON**

<u>ACOA</u> – 121 de l'Eglise Street, Suite 409, Edmundston, New Brunswick E3V 1J9 General Enquiries: 1-506-735-4236 Fax: 1-506-735-5085 Toll Free: 1-800- 561-4030

<u>BDC</u> – 121 de l'Église Street, Suite 407, Edmundston, New Brunswick E3V 1J9 Telephone : 1-888- 463-6232 Fax: 1-506- 735-0019

## Business Immigrant Mentorship Program – Edmundston Region Chamber of Commerce,

1 Canada Road, Edmundston, New Brunswick E3V 1T6

Canada Business Entreprises Canada

Telephone: 1-506-737-1866 Fax: 1-506-737-1862 Email: info@ccedmundston.com

<u>CBDC – Madawaska</u> – 24 St-François Street, Edmundston, New Brunswick E3V 1E3 Telephone: 1-506-737-8925 Fax: 1-506-737-8922

**DPETL** – 121 de l'Église Street, Suite 308, Edmundston, New Brunswick E3V 1J9 Telephone: 1-506-735-2677

#### **Edmundston Economic Development**

City Hall, 7 Canada Road, Edmundston, New Brunswick E3V 1T7 Telephone: 1-506-739-4636 Fax: 1-506-737-6902 Email: Georges Roy, Development Director, georges.roy@edmundston.ca

**La Ruche-The Hive** – 104 de l'Église Street, Edmundston, New Brunswick E3V 1J8 Telephone: 1-506-739-4631

#### **OpportunitiesNB**: Northwest District Office

121, rue de l'Église, Room 407, Edmundston, New Brunswick E3V 1J9 Telephone: 1-506-735-4769 Fax 1-506-739-7486

#### Service Canada

Federal Building, 22 Emerson Street, Edmundston, New Brunswick E3V 1R8

#### **Service New Brunswick**

Carrefour Assomption, 121 de l'Église Street, Edmundston, New Brunswick E3V 3J9 Telephone: 1-506-735-2000

## FLORENCEVILLE-BRISTOL

## Service New Brunswick

8850 Main Street, Unit 1, Florenceville-Bristol, New Brunswick E7L 2A1 Telephone: 1-506-392-5108

## **FREDERICTON**

## Agriculture, Aquaculture and Fisheries NB

Agriculture Research Station (Experimental Farm) 850 Lincoln Road, Fredericton, New Brunswick E3B 8B7

Mailing Address: P.O. Box 6000, Fredericton, New Brunswick E3B 5H1 Telephone: 1-506-453-2666 Toll Free: 1-888- 622-4742 Fax: 1-506-453-7170 Email: <u>DAAF-MAAP@gnb.ca</u>

## ACOA – Regional Office

570 Queen Street, Suite 102 P.O. Box 578, Fredericton, New Brunswick E3B 5A6 Courier Address: E3B 6Z6 General Enquiries: 1-506-452-3184 Fax: 1-506-452-3285 Toll Free: 1-800-561-4030

## **BDC**

570 Queen Street, Suite 504, P.O. Box 754, Fredericton, New Brunswick E3B 5B4 Telephone: 1-888-463-6232 Fax: 1-506-452-2416

## **BioNB**

921 College Hill Road, Fredericton, New Brunswick E3B 6Z9 Telephone: 1-506-444-2444 Email: info@bionb.org

## **Business Immigrant Mentorship Program**

Fredericton Chamber of Commerce, 270 Rookwood Avenue, Fredericton, New Brunswick E3B 4Y9 Telephone: 1-506-458-8006 E-mail: <u>fchamber@frederictonchamber.ca</u>

## **City of Fredericton – Business Services – Ignite Fredericton**

40 Crowther Lane, Suite 100, Knowledge Park, Fredericton, New Brunswick E3C 0J1 Telephone: 1-506-444-4686 Toll Free: 1-877-460-8326 Email: <u>info@ignitefredericton.com</u>

## **Department of Finance – New Brunswick**

Chancery Place, 675 King Street, Fredericton, New Brunswick E3B 1E9 Telephone: 1-506-453-2461 Fax: 1-506-457-4989 Email: <u>wwwfnb@gnb.ca</u>

**DPETL** – 470 York Street, Fredericton, New Brunswick E3A 3P7 Telephone: 506 453-2377 Fax: 506 453-2597 Email: <u>dpetlinfo@gnb.ca</u>

Canada Business Entreprises Canada



## **Energy and Resource Development- New Brunswick**

Department of Energy and Resource Development Hugh John Fleming Forestry Centre 1350 Regent Street, Fredericton, New Brunswick E3C 2G6 Telephone: 1-506-453-3826 Fax: 1-506- 444-4367 Email: <u>DEM@gnb.ca</u>

### LearnSphere Canada Inc.

46 Dineen Drive, Fredericton, New Brunswick E3B 9W4 Telephone: 1-506- 452-0387 Fax: 1-506- 452-1890 Email: <u>info@learnsphere.ca</u>

#### National Research Council Canada

46 Dineen Drive, Fredericton, New Brunswick E3B 9W4 Telephone : 1-506-451-2500

## **New Brunswick Innovation Foundation**

Suite 602, King Tower, 400 King Street, Fredericton, New Brunswick E3B 5H8 Telephone: 1-506- 452-2884 Toll Free: 877 554-6668 Fax: 1-506-452-2886 Email: <u>info@nbif.ca</u>

**OpportunitiesNB**: Place 2000, 250 King St., 4th Floor, Fredericton, New Brunswick E3B 5H1 Mailing Address: Place 2000, P.O. Box 6000, Fredericton, New Brunswick E3B 9M9

Pond Deshpande Centre – University of New Brunswick, NCR Building, 46 Dineen Drive, Suite

134, Fredericton, New Brunswick E3B 5A3 Telephone: 1-506-451-6826 Email: innovate@unb.ca

#### **Service Canada**

Federal Building, 633 Queen Street, Fredericton, New Brunswick E3B 1C3

#### **Service New Brunswick**

City Centre, 432 Queen Street, Fredericton, New Brunswick E3B 1B6 Telephone: 1-506-453-2834

#### **Tourism, Heritage and Culture – New Brunswick**

Centennial Building, 670 King Street, 6<sup>th</sup> Floor, Fredericton, New Brunswick E3B 1G1 Mailing Address: P.O. Box 6000, Fredericton, New Brunswick E3B 1E9 Telephone: 1-506-453-3115 Fax: 1-506- 457-4984 Email: <u>thcpcinfo@gnb.ca</u>

# **GRAND FALLS**

## <u>ACOA</u>-Northwest Office

551Main Street, Suite 100 P.O. Box 7303, Grand Falls, New Brunswick E3Z 2W4 General Enquiries: 1-506-473-5556 Fax: 1-506-473-6134 Toll Free: 1-800- 561-4030

## CBDC – Victoria-Madawaska-South

551 Main Street, Suite 300, Grand Falls, New Brunswick E3Z 1G5 Mailing Address: Box 7295, Grand Falls, New Brunswick E3Z 1G5 Telephone: 1-506-473-6446 Fax: 1-506-473-1280

**DPETL** – 160 Réservoir Street, Suite 101, Grand Falls, New Brunswick E3Z 1G1 Telephone: 1-506-475-4025

## **Service Canada**

441 Madawaska Road, Suite 100, Grand Falls, New Brunswick E3Y 1A3

## Service New Brunswick

Grand Falls Municipal Complex, 131 Pleasant Street, Grand Falls, New Brunswick E3Z 1G1 Telephone: 1-506-475-4088

### **Women in Business** – **Northwest** – From Campbellton to Woodstock,

551 Main Street, Suite 100, P.O. Box 7303, Grand Falls, New Brunswick E3Z 2W4 Telephone: 1-506-473-9775 Fax: 1-506-473-6134 Email: Audrey Poitras <u>Audrey.Poitras@cbdc.ca</u>

# **GRAND MANAN**

#### **Service New Brunswick**

Provincial Building, 582 Route 776, Grand Manan, New Brunswick E5G 2C9 Telephone: 1-506-662-7020

# **HAMPTON**

#### Service New Brunswick

410 William Bell Drive, Unit 1, Hampton, New Brunswick E5N 2C2 Telephone: 1-506-832-6002

## **KEDGWICK**

## Service New Brunswick

196 Notre-Dame Street, Kedgwick, New Brunswick E8B 0A4 Telephone: 1-506-284-3400

# HANWELL

<u>CBDC – CBDC Southwest</u> – 73 Millenium Drive, Hanwell, New Brunswick E3C 0E2 Telephone: 1-506-454-2747 Fax: 1-506-454-3833

### Women in Business – Southwest and Saint John

73 Millenium Drive, Hanwell, New Brunswick E3C 0E2 P.O. Box 1556 Fredericton, New Brunswick E3B 5G2 Telephone: 1-506-452-3918 Fax: 1-506-452-4153 Email: Sarah Corey Hollohan <u>sarah.coreyhollohan@cbdc.ca</u>

# MIRAMICHI

ACOA – 120 Newcastle Boulevard, Suite 2, Miramichi, New Brunswick E1V 2L7 General Enquiries: 1-506-625-1443 Fax: 1-506-778-2841 Toll Free: 1-800- 561-4030

<u>CBDC – Northumberland</u> – 1773 Water Street, Miramichi, New Brunswick E1N 1B2 Telephone: 1-506- 778-2121 Fax: 1-506- 778-2224

**DPETL** – 152 Pleasant Street, Miramichi, New Brunswick E1V 1Y1 Telephone: 1-506-672-4000

Miramichi Economic Development – Director of Economic Development, City of Miramichi, 141 Henry Street, Miramichi, New Brunswick E1V 2N5 Telephone: 1-506-623-2062 Fax: 1-506-623-2261 Email: jeff.mactavish@miramichi.org

#### Service Canada 139 Douglastown Boulevard, Miramichi, New Brunswick E1V 0A4

#### Service New Brunswick 360 Pleasant Street, Miramichi, New Brunswick E1V 1X3 Telephone: 1-506-627-4555

# MONCTON

ACOA – Southeast Office 644 Main Street, Ground Floor, P.O. Box 6051, Moncton, New Brunswick E1C 9J8 Courier Address: E1C 1E2 General Enquiries: 1-506-851-6432 Fax: 1-506-851-3961 Toll Free: 1-800- 561-4030

**<u>BDC</u>** – 766 Main Street, Moncton, New Brunswick E1C 1E6 Telephone : 1-888- 463-6232 Fax: 1-506- 851-6033

## **Business Immigrant Mentorship Program**

3+ Business Services Centre, 735 Main Street, Suite 202, Moncton, New Brunswick E1C 4Z3 Telephone : 1-506-858-9550 Email: info@3plus.ca

**<u>DPETL</u>** – Apprenticeship and Occupational Certification

1234 Mountain Road, Moncton, New Brunswick E1C 8H9 Telephone: 1-506-856-2236 Email: <u>aoc-acp@gnb.ca</u>

## Farm Credit Canada – Moncton District Office

100-1133 St. George Boulevard, Moncton, New Brunswick E1E 4E1 Telephone: 1-506-851-3488 Fax: 1-506-851-3445

**<u>Global Affairs Canada</u>** – Moncton: 106 Main Street, Moncton, New Brunswick E1C 1H1 Toll free: 1-888-306-9991 Fax: 902 426-5218

## Moncton Economic Development – City of Moncton, City Hall (3rd floor), 655 Main Street,

Moncton, New Brunswick E1C 1E8 Fax: 1-506-389-5904

## **National Research Council Canada**

100 des Aboiteaux Street, Moncton, New Brunswick E1A 7R1 Telephone: 1-506- 861-0950

## **National Sciences and Engineering Research Council of Canada**

100 des Aboiteaux Street, Suite 1300, Moncton, New Brunswick E1A 7R1 Telephone: 1-506-854-8154 Fax: 1-506-854-7981 Email: nserc-atlantic@nserc-crsng.gc.ca

## **OpportunitiesNB**: Southeast District Office

1273 Main Street, Suite 210, Moncton, New Brunswick E1C 0P4 Telephone: 1-506-858-5560 Fax: 1-506-869-6362

## Service Canada

Heritage Court, Suite 100, 95 Foundry Street, Moncton, New Brunswick E1C 5H7

Canada Business Entreprises Canada

## **Service New Brunswick**

Assumption Place, 770 Main Street, Moncton, New Brunswick E1C 1E7 Telephone: 1-506-856-2204

## <u>3+ Business Services Centre</u>

735 Main, Suite 202, Moncton, New Brunswick E1C 1E5 Telephone: 1-506-858-9550 Toll free: 1-888-577-0000 Fax: 1-506-859-7791

## <u>3+ Corporation</u>

**3+ Main Office**: 1273 Main Street, Suite 250, Moncton, New Brunswick E1C 0P4 Telephone: 1-506-858-9550 Toll free: 1-888-577-0000 Fax: 1-506-859-7791

# NEGUAC

**DPETL** – 430 Principale Street, Neguac, New Brunswick E9G 1M9 Telephone: 1-506-627-4000

### Service New Brunswick

946 Principale Street, Neguac, New Brunswick E9G 1N7 Telephone: 1-506-776-3180

# **PAQUETVILLE**

**<u>RDÉE NB</u>** – 1040 du Parc Street, Unit 3, Paquetville, New Brunswick E8R 1J7 Telephone: 1-506-764-9876 Fax: 1-506-764-9874

# **PERTH-ANDOVER**

**DPETL** – 19 Station Street, Perth-Andover, New Brunswick E7H 4Y2 Telephone: 1-506-273-4559

#### **Service New Brunswick**

West Riverside Plaza, 1123 West Riverside Drive, Perth-Andover, New Brunswick E7H 5G5 Telephone: 1-506-273-5901

# **PLASTER ROCK**

### Service New Brunswick

139 Main Street, Plaster Rock, New Brunswick E7G 2H2 Telephone: 1-506-356-6002

# **RICHIBUCTO**

**DPETL** – 25 Cartier Blvd, Unit 149, Richibucto, New Brunswick E4W 3W7 Telephone: 1-506-523-7602

Service Canada Cartier Place, 25 Cartier Boulevard, Richibucto, New Brunswick E4W 3W7

## **Service New Brunswick**

Newstart Building, 9239 Main Street, Richibucto, New Brunswick E4W 4B4 Telephone: 1-506-523-7725

# **RIVERVIEW**

<u>**Riverview</u>** – Economic Development – Town of Riverview, 30 Honour House Court, Riverview, New Brunswick E1B 3Y9 Telephone: 1-506-387-2020 Email: Director of Economic Development <u>SThomson@townofriverview.ca</u></u>

<u>3+ CORPORATION</u> – Dieppe, Moncton and Riverview's Economic Development Corporation
3+ Main Office – 1273 Main Street, Suite 250, Moncton, New Brunswick E1C 0P4 Telephone: 1-506-858-9550 Toll Free: 1-888-577-0000 Fax: 1-506-859-7791
3+ Business Services Centre – 735 Main Street, Suite 202, Moncton, New Brunswick E1C 1E5 Telephone: 1-506-858-9550 Fax: 1-506-859-7791 Email: info@3plus.ca

# SACKVILLE

**DPETL** – 170 Main Street, Unit C-1, Sackville, New Brunswick E4L 4B4 Telephone: 1-506-869-6944

## Service New Brunswick

112 Main Street, Unit A, Sackville, New Brunswick E4L 0C3 Telephone: 1-506-364-4076

# SAINT JOHN

<u>ACOA</u> – Fundy Region Office 40 King Street, Main Floor, Saint John, New Brunswick E2L 1G3 General Enquiries: 1-506-636-4485 Fax: 1-506-636-4126 Toll Free: 1-800-561-4030

**<u>BDC</u>** – 53 King street, Unit 100, Saint John, New Brunswick E2L1G5 Telephone: 1-888-463-6232 FAX : 1-506-636-3892

#### **Business Immigrant Mentorship Program**

40 King Street, Saint John, New Brunswick E2L 1G3 Telephone: 1-506-634-8111 Fax: 1-506-632-2008 E-mail: <u>info@TheChamberSJ.com</u>

**DPETL** – 1 Agar Place, Saint John, New Brunswick E2L 5G4 Telephone: 1-506-643-7258

**Enterprise Saint John** – 40 King street, Saint John, New Brunswick E2L 1G3 Telephone: 1-506-658-2877 Toll Free : 1-800- 561-2877

## Pond Deshpande Centre (PDC)

Telephone: 1-506-451-6826 Email: <u>innovate@unb.ca</u>

## Service Canada

1 Agar Place, Floor 1, Saint John, New Brunswick E3L 5G4

#### **Service New Brunswick**

15 King's Square North, Saint John, New Brunswick E2L 1E6 Telephone: 1-506-658-2500

## SAINT-QUENTIN

### Service Canada

193 Canada Street, Saint-Quentin, New Brunswick E8A 1J8

## **Expansion Saint-Quentin**

277 Guimond Street, Saint-Quentin, Nouveau-Brunswick E8A 1R5 Téléphone : 1-506-235-5165

# **SHEDIAC**

### **CBDC – Westmorland Albert**

337 Main Street, Shediac, New Brunswick E4P 2B1 Telephone: 1-506-532-8312; Fax 1-506-532-1373

#### DPETL

342 Main Street, Centre-Ville Mall, Unit 144, Shediac, New Brunswick E4P 2E7 Telephone: 1-506-533-3325

#### Service Canada

Centre-Ville Mall, 342 Main Street, Unit 145, Shediac, New Brunswick E4P 2E7

#### **Service New Brunswick**

Centre-Ville Mall, 342 Main Street, Unit 147, Shediac, New Brunswick E4P 2E7 Telephone: 1-506-533-3330

# **SHIPPAGAN**

**DPETL** – 182 J.D. Gauthier Blvd, Shippagan, New Brunswick E8S 1P2 Telephone: 1-506-726-2639

### Service Canada

196A J.D. Gauthier Boulevard, Floor 1, Shippagan, New Brunswick E8S 1P2

#### **Service New Brunswick**

185B 1<sup>re</sup> Street, Shippagan, New Brunswick E8S 1S8 Telephone: 1-506-336-3017

# ST. GEORGE

#### **Service New Brunswick**

242 Main Street, Upper Letang, New Brunswick E5C 3V1 Telephone: 1-506-755-4004

# ST. STEPHEN

<u>CBDC – Charlotte/Kings</u> – St. Stephen Office: 123 Milltown Blvd, Suite 202, E3L 1G5 Box 455, St. Stephen, New Brunswick E3L 2X3 Telephone: 1-506-466-5055

**DPETL** – 73 Milltown Blvd, Ganong Place, Suite 202, St. Stephen, New Brunswick E3L 1G5 Telephone: 1-506-466-7627

#### **Service Canada**

Post Office Building, 93 Milltown Boulevard, St. Stephen, New Brunswick E3L 1G5

#### Service New Brunswick

Ganong Place, 73 Milltown Boulevard, St. Stephen, New Brunswick E3L 1G5 Telephone: 1-506-467-3015

## SUSSEX

#### **DPETL**

707 Main Street, Sussex, New Brunswick E4E 7H7 Telephone: 1-506-432-2110

#### Service Canada

Mapleton Place, 10 Gateway Street, Sussex, New Brunswick E4E 1T1

#### Service New Brunswick

NB Power Building, 90 Leonard Drive, Sussex, New Brunswick E4E 2R3 Telephone: 1-506-432-2006

# **TRACADIE**

ACOA –3620 Main Street, Tracadie-Sheila, New Brunswick E1X 1C9 General Enquiries: Telephone: 1-506-395-0437 Toll Free: 1-800- 561-4030 Fax: 1-506-395-5672

## CBDC – Péninsule acadienne – 439 du Moulin Street, PO Box. 3666, Main Station, Tracadie,

New Brunswick E1X 1G5 Telephone: 1-506-395-9700 Email: <u>Frederick.mcgraw@cbdc.ca</u> Website: <u>www.cbdcpa.ca</u>

**DPETL** – 3514 Principale Street, 2<sup>nd</sup> Floor, Tracadie, New Brunswick E1X 1C9 Telephone: 1-506-726-2639

## Service Canada

Le Rond Point Shopping Centre, Unit 17, 3409 Principale Street, Tracadie, New Brunswick E1X 1C7

## Service New Brunswick

Place du Moulin, 447 du Moulin Street, Tracadie, New Brunswick E1X 1A4 Telephone: 1-506-394-3711

## **Tracadie Economic Development Corporation**

3620 Principale Street, P.O. Box 3600, Main Office, Tracadie, New Brunswick E1X 1G5 Telephone: 1-506-394-4020 Fax: 1-506-394-4025 Email: <u>info@Tracadie.ca</u>

## **WOODSTOCK**

## DPETL

111 Chapel Street, Unit 201, Woodstock, New Brunswick E7M 1G6 Telephone: 1-506-325-4406 Apprenticeship and Occupational Certification, 100 Broadway Street, 1<sup>st</sup> Floor, Woodstock, New Brunswick E7M 5C5

## Service Canada

Post Office Building, 680 Main Street, Woodstock, New Brunswick E7M 5C1

## Service New Brunswick

Bicentennial Place, 200 King Street, Room 100, Woodstock, New Brunswick E7M 1Z7 Telephone: 1-506-325-4404